

EDINBORO UNIVERSITY
Council OF Trustees

July 24, 2018
10:00a.m. – 3:00p.m.
Crawford Center Conference Room

Call-In Information:
Study Session
1-877-820-7831 Passcode 9732006#
Call-In Information:
Quarterly Business Meeting 1-844-799-2451 Passcode 52786156#

Agenda

Study Session 10:00a.m.-12:00p.m.

- | | |
|------------------------|---|
| 10:00a.m.
10:05a.m. | Welcome – Chairperson Frampton |
| 10:05a.m.
10:30a.m. | Chairperson Frampton <ol style="list-style-type: none">1. Generation Z2. COT Retreat Discussion3. Trustee Appointments |
| 10:30a.m.
10:50a.m. | Interim President Hannan’s Report <ol style="list-style-type: none">1. Succession Planning2. Enrollment Environment and Actions for Long Term Viability3. State System Pricing Flexibility Proposal |
| 10:50a.m.
11:10a.m. | Academic Affairs, Interim Provost and Vice President for Academic Affairs, Dr. James Fisher <ol style="list-style-type: none">1. Academic Program Change Summary2. New Degree Programs and Reorganizations |
| 11:10a.m.
12:00p.m. | Finance and Administration, Interim Vice President for Finance and Administration, Mr. James Sheehan <ol style="list-style-type: none">1. 2018 Facilities Management and Planning Supplement to Annual Report2. Revision/Addition – Edinboro University 2018-19 Fee Schedule3. Preliminary 2017-2018 Financial Results |

4. Proposed FY 2018-2019 Budget
5. Contracts and Purchases – April, May, and June 2018

Executive Session 12:00p.m.-1:30p.m.

12:00p.m. **Executive Session** (Lunch included)
1:30p.m.

Quarterly Business Meeting 2:00p.m.-3:00p.m.

2:00p.m. **Welcome, *Chairperson Frampton* Opens the Meeting**
Roll Call and Public Comment Period

2:05p.m. **Old Business**
2:10p.m. **Action:**

- Minutes – Quarterly Business Meeting held on May 11, 2018

2:10p.m. **New Business**
2:15p.m. **Action:**

- Order of Succession Plan

2:15p.m. **President**
2:20p.m. *Interim President Michael Hannan*

- President’s Report to the Council of Trustees

2:20p.m. **Academic Affairs**
2:25p.m. *Interim Provost and Vice President for Academic Affairs Affairs,*
Dr. James Fisher

- Academic Affairs Report

Action: Interim President Hannan recommends approval of the academic program additions and revisions:
New Programs:

- BS in Accounting
- BS in Data Analytics
- BS in Fermentation Science
- BS in Geographic Information Science

Reorganizations:

- BA in Biology to BS in Health Sciences with concentrations in:

Pre-Chiropractic
Pre-Physical Therapy
Pre-Physician Assistant
Pre-Dental
Pre-Medical
Pre-Chiropractic –Logan/NYCC 3+3 (New)
Pre-Medical – LECOM 3+4
Pre-Medical – LECOM 4+4 (New)
Pre-Optometry (New)
Pre-Occupational Therapy (New)

BS in Industrial and Engineering Administration to BS in Applied
Technical Leadership
Master of Education in Teacher Leadership – New Concentrations:
ESL Specialist
Online Instruction
Social Studies
English
Teacher Certification

BA in Geography to BA in Environmental Studies

2:25p.m.

Finance and Administration

2:30p.m.

Interim Vice President for Finance and Administration, Mr. James Sheehan

➤ Finance and Administration Report

Action: Interim President Hannan recommends approval on contracts and purchases as reviewed by the Council of Trustees for the period of April, May, and June 2018.

Action: Interim President Hannan recommends approval of the 2018-19 Fee schedule revisions/additions.

Action: Interim President Hannan recommends approval of the proposed 2018-2019 budget.

2:30p.m.

Enrollment Management

2:35p.m.

Vice President for Enrollment Management, Dr. William Edmonds

➤ Enrollment Management Report

2:35p.m.

University Advancement

2:40p.m.

Vice President for Advancement, Ms. Marilyn Goellner

➤ Advancement Report

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2:40p.m.

Marketing and Communications

2:45p.m.

*Assistant Vice President for Marketing and Communications,
Ms. Angela Burrows*

- Marketing and Communications Report

2:45p.m.

Executive Committee/Representatives Reports

2:55p.m.

Trustee Harold Shields

- PACT Executive Committee Report

Trustee Daniel Higham

- Alumni Board Report
- USI Report

Chair Dennis Frampton

- Foundation Board Report

2:55p.m.

Close

3:00p.m.

NEXT Meeting of the EU Council of Trustees is September 27, 2018.



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Succession Planning

- Dr. James Fisher, Interim Provost/VPAA
- Mr. James Sheehan, Interim VPFA



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ENROLLMENT ENVIRONMENT & ACTIONS FOR LONG-TERM VIABILITY



Improving the Academic Profile & Reputation

- **Raising the Admission Standard**

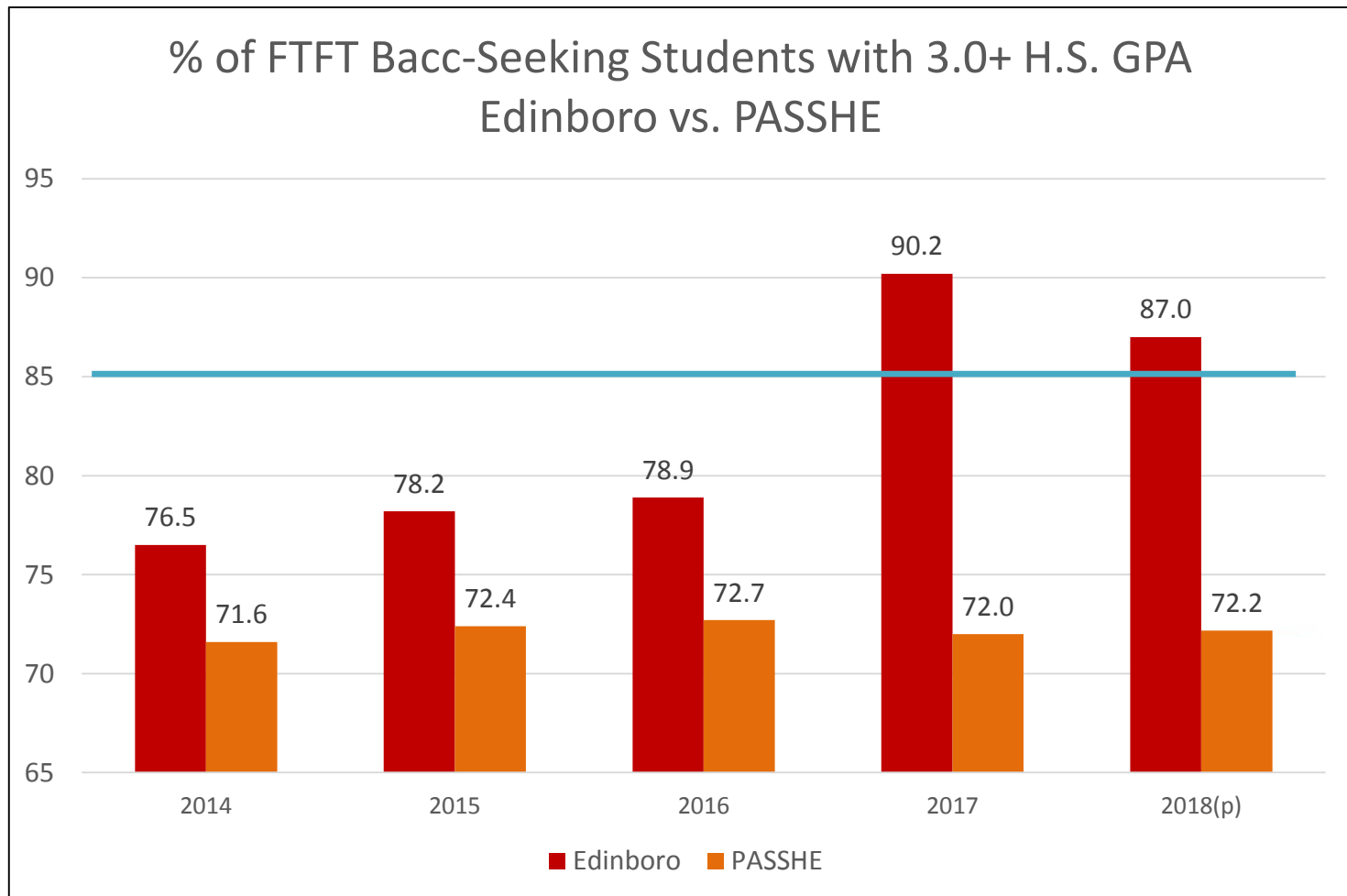
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 - HS GPA – 2.75; SAT (old) – 850
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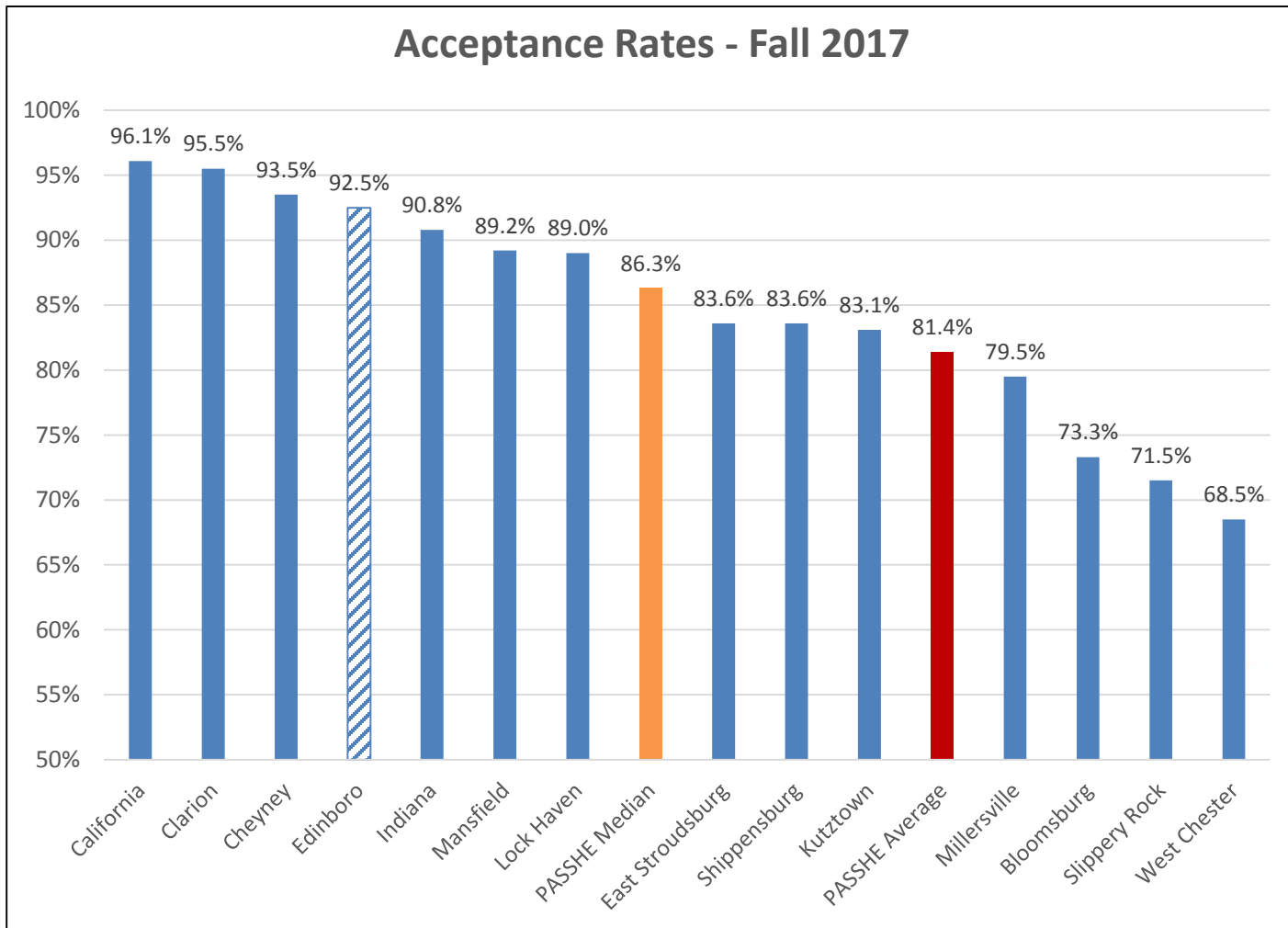
Improving the Academic Profile & Reputation

- **Outcomes**



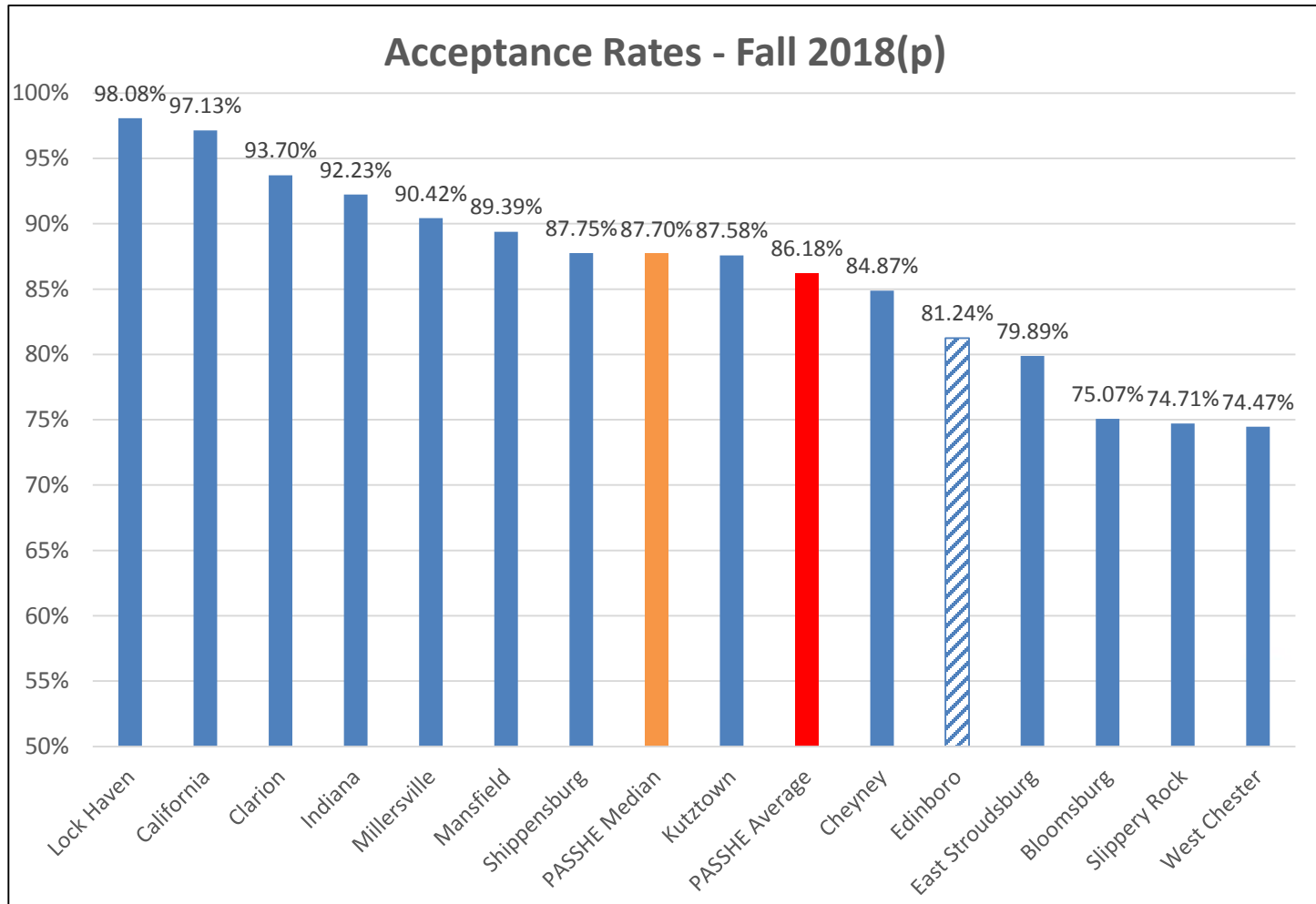
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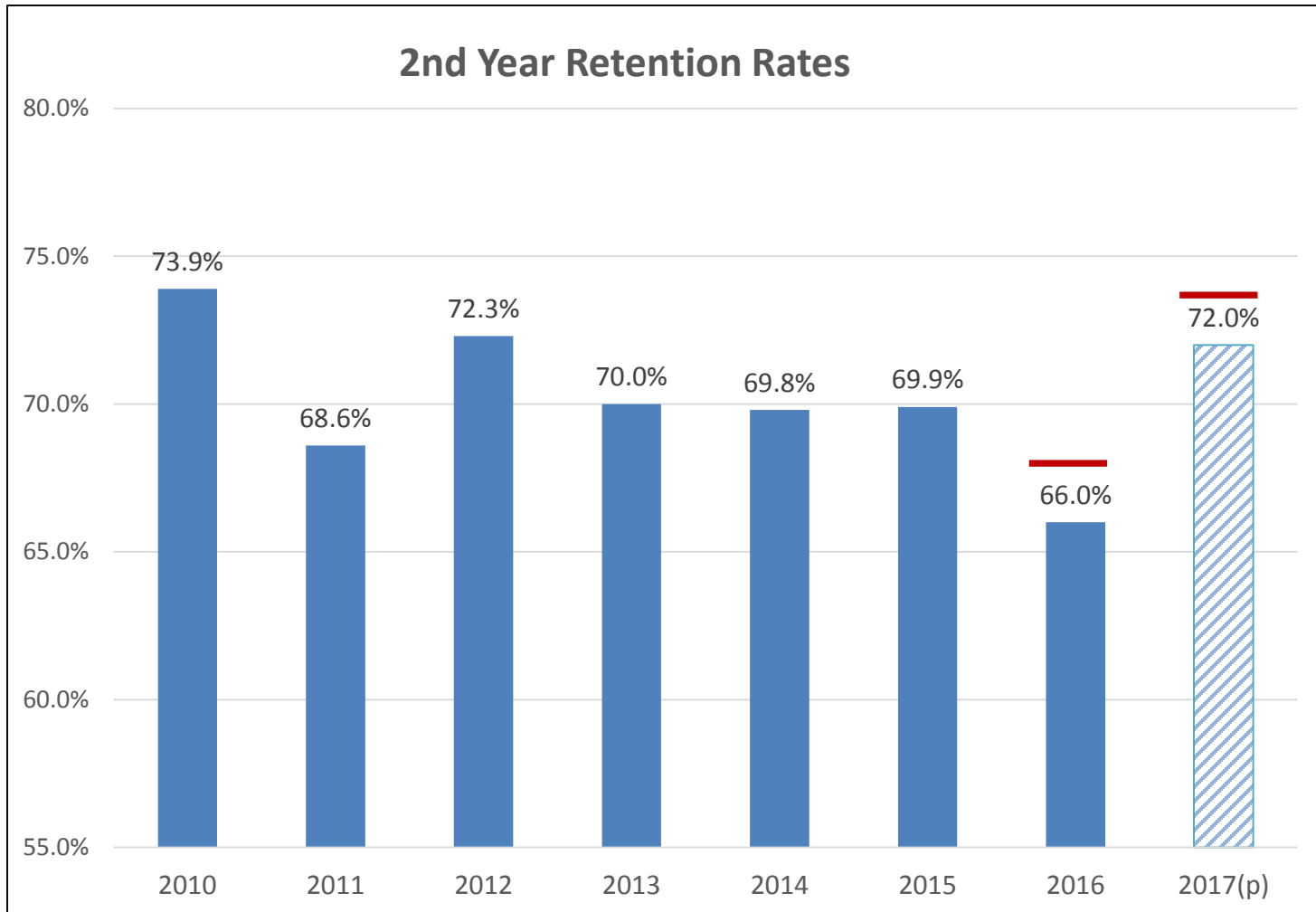
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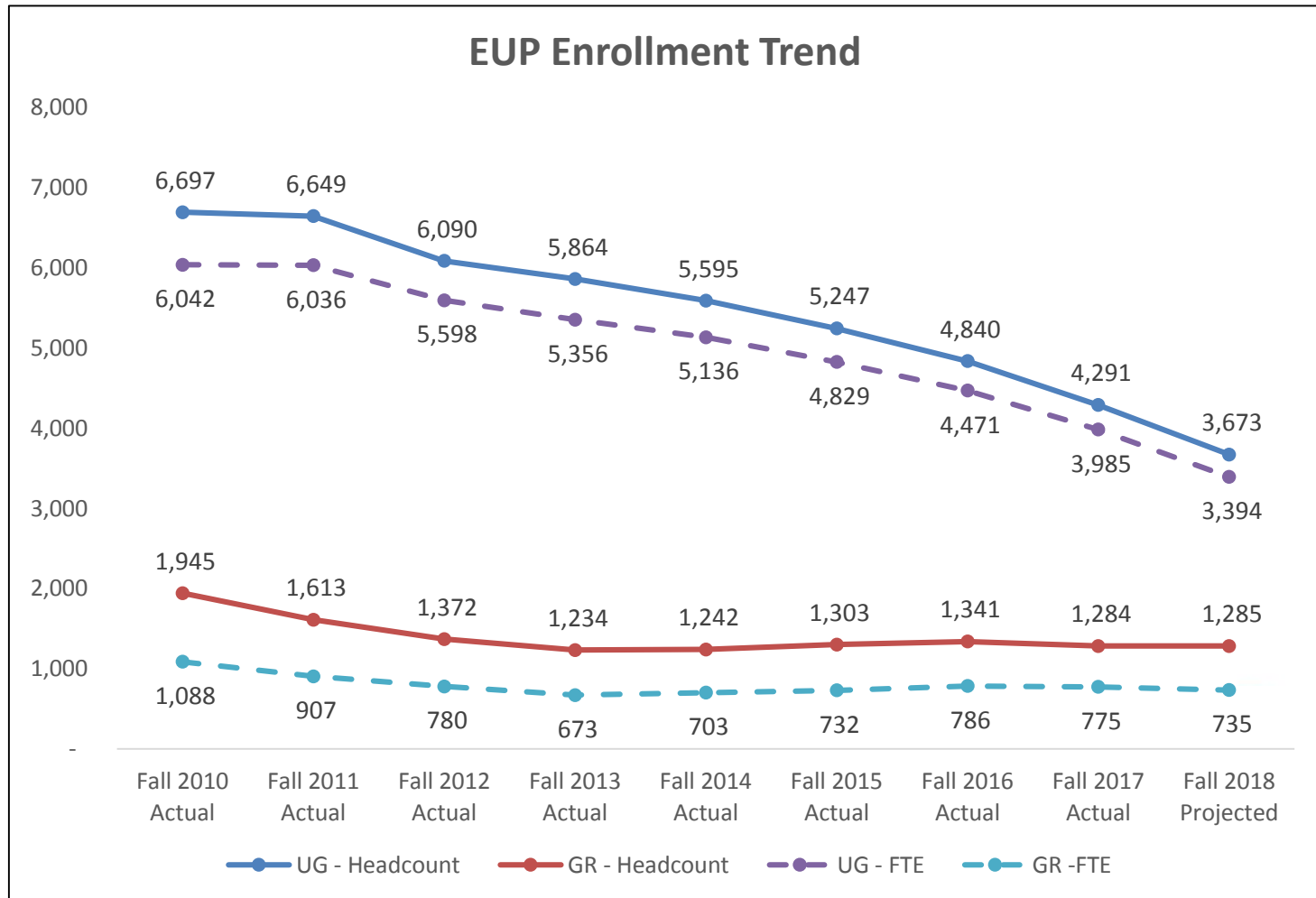
Improving the Academic Profile & Reputation

- **Outcomes**



Factors Affecting Budget

- Enrollment



Factors Affecting Budget

- **Tuition and State Appropriation**
 - **Tuition Rate Increase – 2.99%**
 - **State Appropriation Increase – 5.0%**



Base Appropriation Allocation Distribution

	Actual	Actual	Change from 2017/18	
	2017/18	2018/19	Amount	Percent
E&G Appropriation	\$453,108,000	\$468,108,000	\$15,000,000	3.3%
Off-the-Top Items ²	44,462,419	45,617,817	1,155,398	2.6%
Appropriation for Allocation	\$408,645,581	\$422,490,183	\$13,844,602	3.4%
University Formula Base Allocation				
Bloomsburg	\$33,689,412	\$35,063,247	\$1,373,835	4.1%
California	28,887,357	30,092,584	1,205,227	4.2%
Cheyney	12,131,866	12,669,931	538,065	4.4%
Clarion	23,150,589	24,029,782	879,193	3.8%
East Stroudsburg	24,695,333	25,877,147	1,181,814	4.8%
Edinboro	25,107,091	26,350,861	1,243,770	5.0%
Indiana	49,445,995	51,228,695	1,782,700	3.6%
Kutztown	32,367,160	33,519,616	1,152,456	3.6%
Lock Haven	22,363,691	23,414,376	1,050,685	4.7%
Mansfield	15,787,926	16,779,347	991,421	6.3%
Millersville	30,559,145	30,795,407	236,262	0.8%
Shippensburg	27,262,552	28,196,302	933,750	3.4%
Slippery Rock	33,441,689	34,638,347	1,196,658	3.6%
West Chester	49,755,775	49,834,541	78,766	0.2%
University Total	\$408,645,581	\$422,490,183	\$13,844,602	3.4%

Factors Affecting Budget

- **Personnel Costs**

Contractual Increases for 2018-2019			
Unit	Percentage	Effective date	
APSCUF	2.50%	PP Spring 2019	
Coaches	2.50% merit-based	7/1/2018	
SCUPA	2.25%	7/7/2018	
OPEIU	2.50%	7/7/2018	
AFSCME	2.50%	7/7/2018	
PDA	2.50%	7/1/2018	
SPFPA	2.50%	9/1/2018	
Unit	Step/ adjustment	Effective date	Notes
APSCUF	Step increment*	Start of Fall 2018	*Full time Regular Faculty only
Coaches	2.50% adjustment*	Feb-19	*Must have been employed 1 year as of 1/31/2019
SCUPA	Step increment*	Spring 2019	*Must have been employed since spring 2018
OPEIU	Step increment*	Jan-19	*Must have been employed since 1/1/2018
AFSCME	Step increment*	Jan-19	*Must have been employed since January 31, 2018
PDA			
SPFPA	Step increment*	Feb-19	*Must have been employed since February 28, 2018

Factors Affecting Budget

- **Personnel Separations**

FY2014-18 Permanent Employee Separations

Personnel Subarea	2014	2015	2016	2017	2018
AFSCME	27	21	27	22	9
APSCUF	21	26	20	21	5
Cheer Adviser	0	1	0	0	0
Coaches	2	5	3	3	6
Non-Represented	7	9	9	9	5
OPEIU	0	0	0	1	0
Physicians	2	0	1	0	0
PSSU	0	0	1	2	0
SCUPA	5	3	2	2	2
SPFPA	2	2	1	0	2
Total	66	67	64	60	29

New Investments in FY 2019

- Recruitment/Admissions
- Marketing
- Career Development





Pennsylvania's
STATE SYSTEM
of Higher Education

STATE SYSTEM PRICING FLEXIBILITY PROPOSAL

Rationale

- Allowing the universities to have pricing flexibility will allow them to serve more PA students.
- Allows universities to set tuition that recognizes regional differences in ability-to-pay and competition (e.g., other local private institutions and proximity to other states).



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Recommended Tuition/Pricing Authority

- **In-state UG tuition** to be set via a plan submitted by the president and approved by the BOG.
- The BOG set the minimum **GR rate** and allow presidents to charge alternate rates.
- Delegate to president the setting of all **Out-of-State (OOS rates)**; per statute, OOS rates must be greater than in-state rates.
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Additional Observations

- The recommendation is for universities to set tuition policies “within parameters”, although these are not specified in the proposal. It is assumed that the BOG will need to determine those parameters.
- Will likely require each university to contract with a pricing consulting firm to determine appropriate financial aid optimization strategy that fits the institution’s market conditions.





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Succession Planning

- Dr. James Fisher, Interim Provost/VPAA
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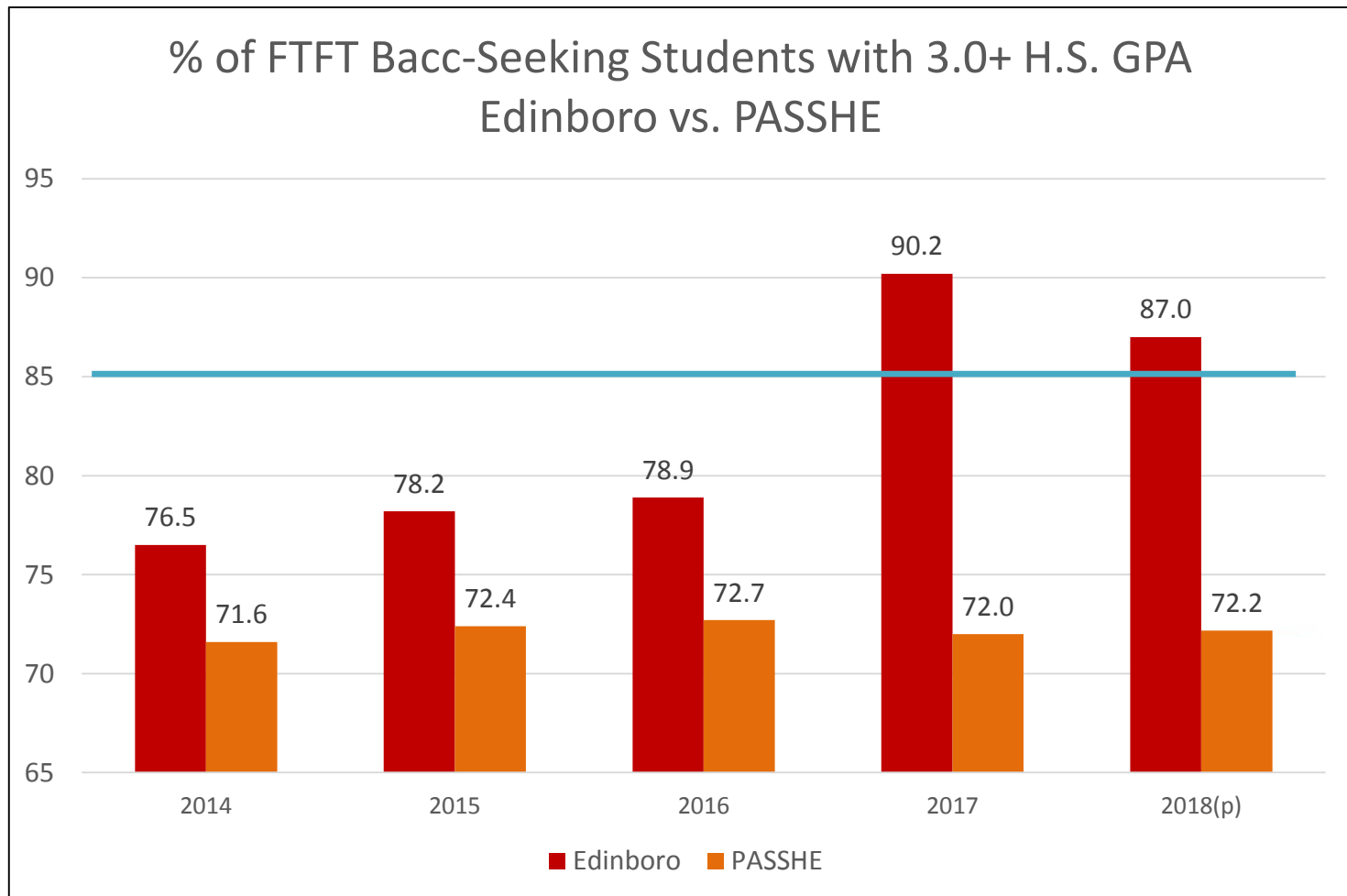
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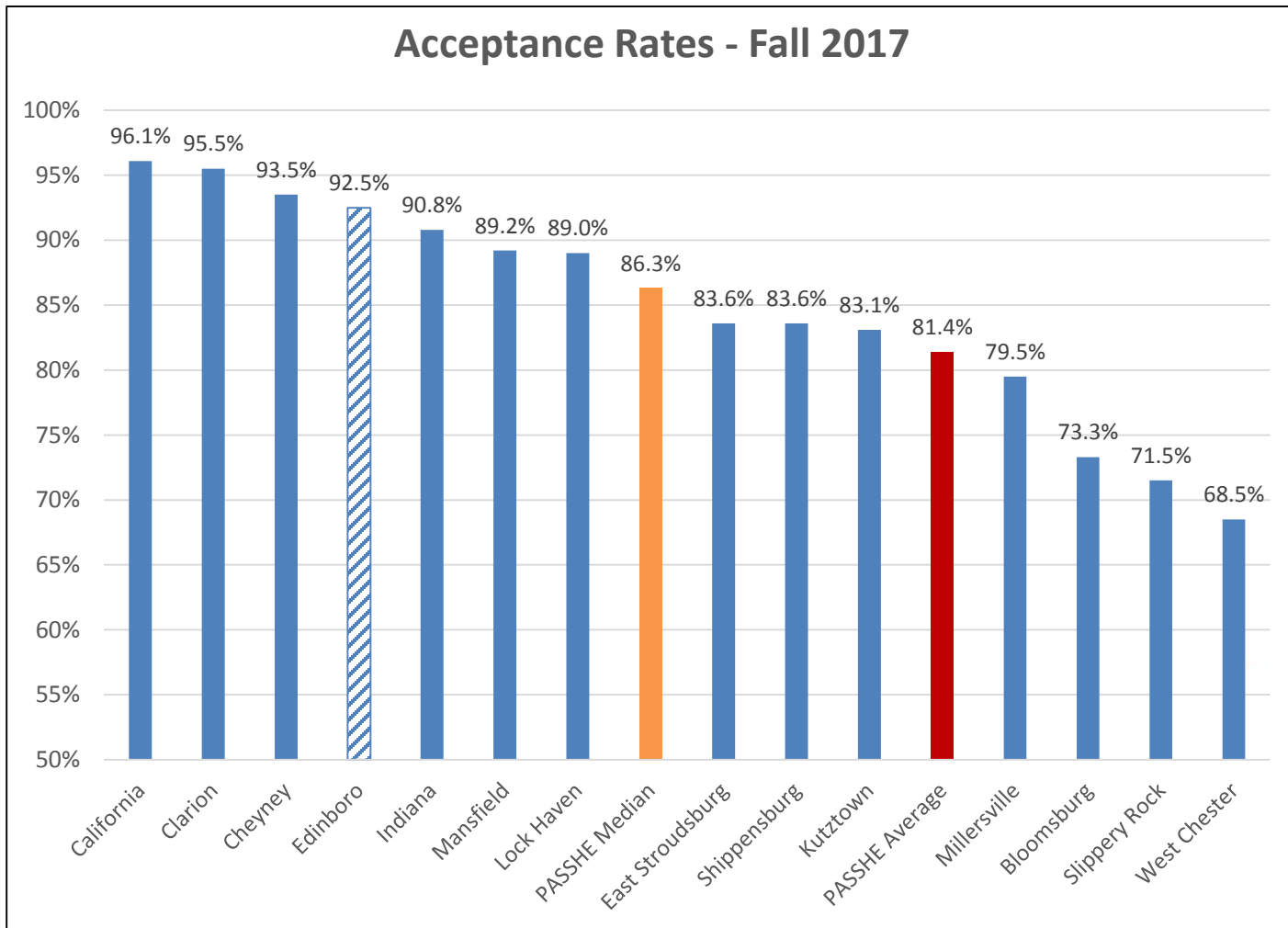
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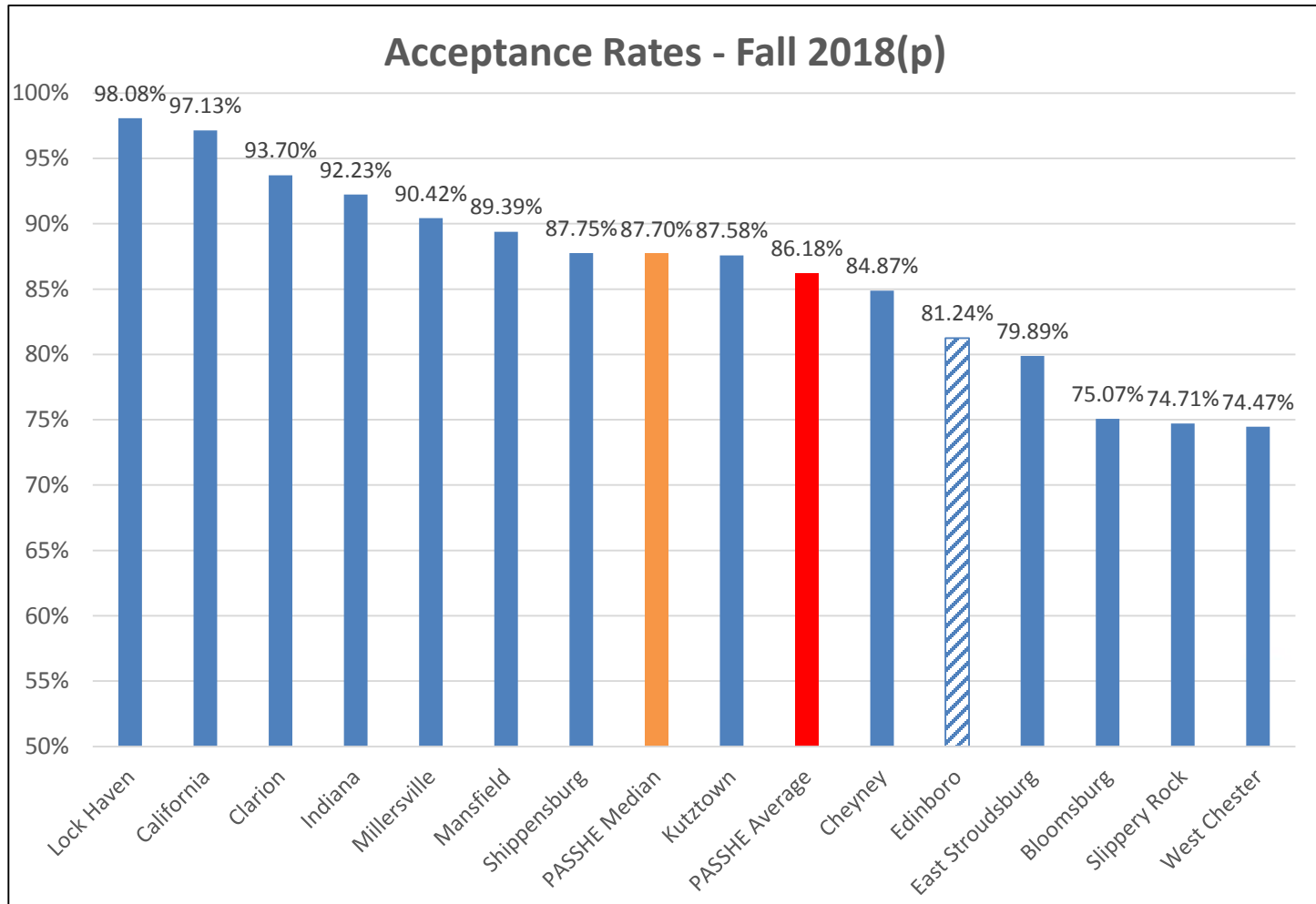
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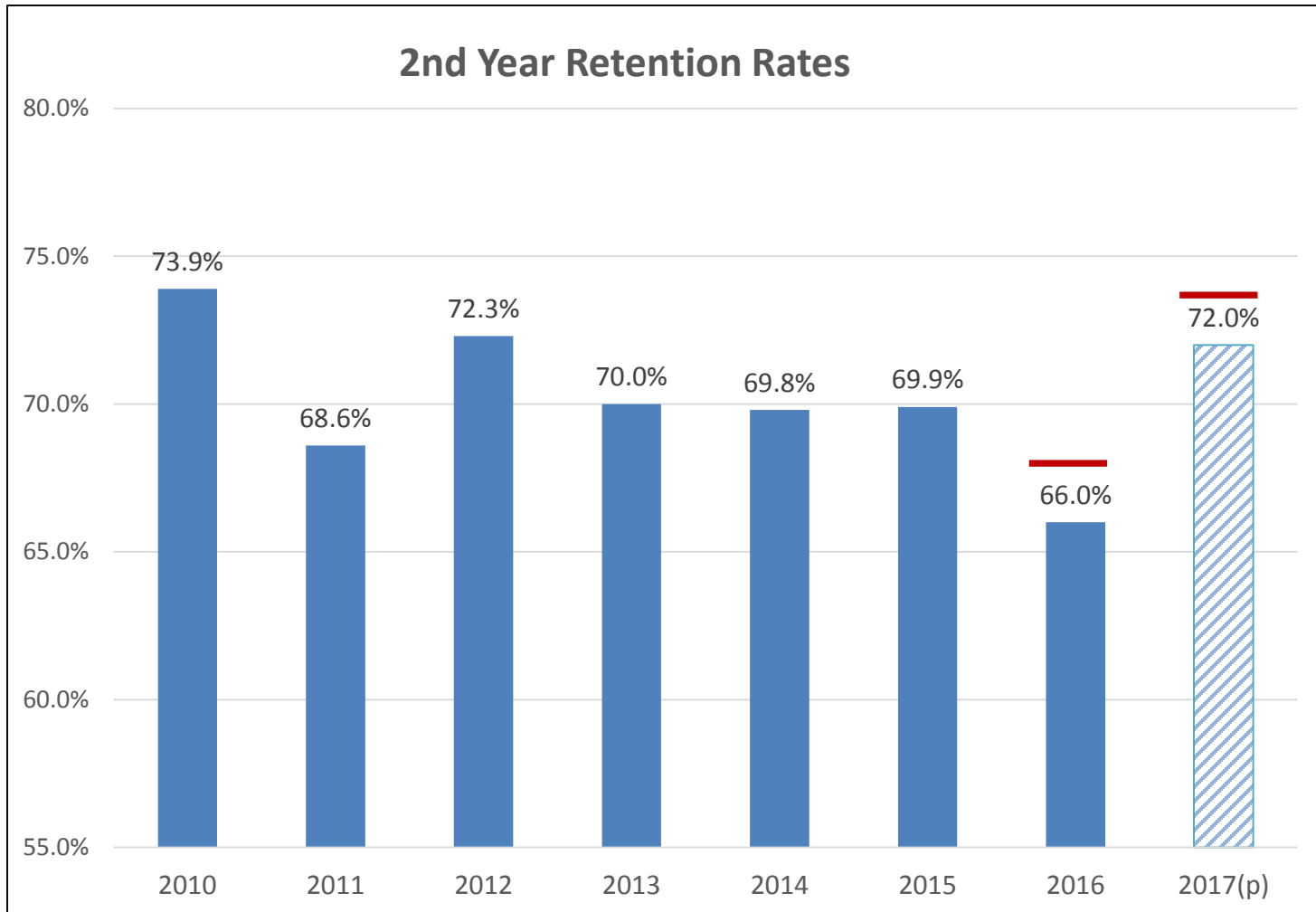
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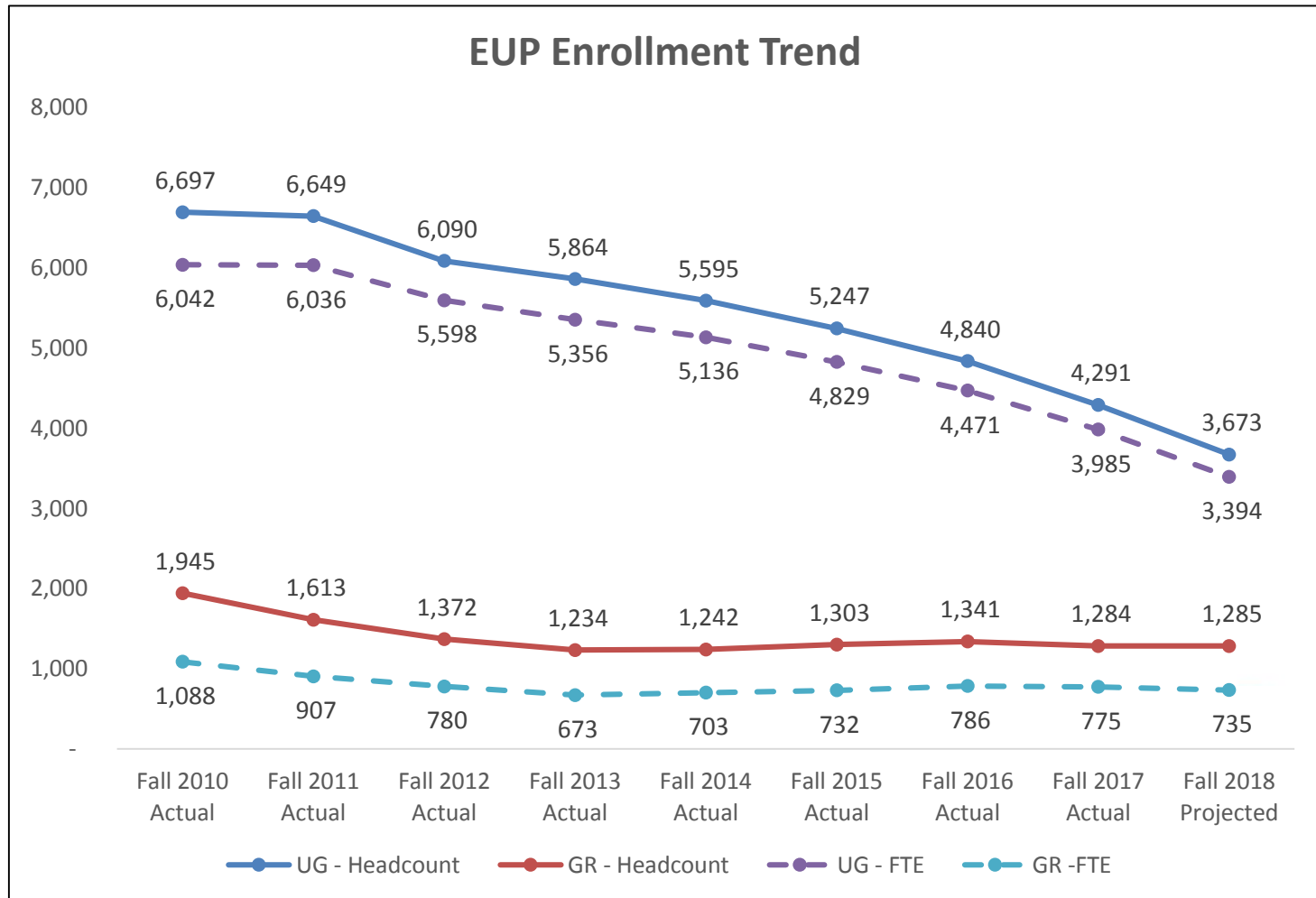
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- Marketing
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**All
Systems
Go**



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All Systems Go





All Systems Go

Three Phases of Student Recruitment



Search



Application



Yield



All Systems are Go:

- Admissions stepping up search
- EAB as a partner to assist with application generation from high school seniors, transfer students, adult students
- Brand relaunch scheduled for September
- New narrative focusing on perseverance, persistence and grit
- New advertising strategy in place
- Academic landing pages redone
- Admissions collateral pieces redone
- Increased outcomes promotion
- Social media audit planned



Advertising Strategy: From General to Specific

General awareness advertising – Digital, TV/Video, Radio/Audio, Outdoor

- Campaign launches in September, immediately after campus launch
- Flights will align with student recruitment cycle, intensifying in the fall and spring
- Intensifying our presence in the Pittsburgh market

Program-specific advertising – Digital advertising and own communications channels:

- Digital advertising for specific academic programs to begin very soon
- Institutional marketing and communications channels
 - Website
 - Social Media
 - Email

EAB – Direct marketing



All Systems Go

We are Ready for Fall!





Pennsylvania's
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of Higher Education

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FY 2018 Financial Results, FY 2019 Budget
July 24, 2018

Overview

- FY 2018
 - Highlights
 - Operating Results – E&G and Auxiliaries
 - 6/30/18 Cash balances and Net Assets
- FY 2019
 - Highlights
 - Operating Plan – E&G and Auxiliaries
 - Capital and Major Maintenance Plan



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FY 2018 Highlights

- Revenues: .1% below budget projection
 - Net tuition and fee revenue was .7% below projection
 - Performance Funding was \$393k below projection
 - Preliminary result is a positive operating margin of 1.3%
- Expenses: 3.3% below budget (\$2.9 million)
 - Savings in personnel costs (\$1.6 m), operating expense (\$1.6 m).
 - Overspent on capital costs (\$204 k), Under realized auxiliary chargebacks (\$204 k)



FY 2018 Operating Results – (Pre-Audit)

Edinboro University of Pennsylvania
2017-2018 E&G (Total)

06/30/2018 Actuals

ALL E&G ACTIVITY COMBINED

REVENUES

	FY 2018	PCT OF	06/30/2018	PCT OF	FY 2018	PCT VAR
	BUDGET	TOTAL	ACTUAL	BUDGET	VAR	
Tuition	\$ 47,282,874	55.2%	\$ 46,188,278	97.7%	\$ (1,094,596)	(2.3%)
Fees	12,442,670	14.5%	12,658,957	101.7%	\$ 216,287	1.7%
	59,725,544		58,847,235		(878,309)	
Less: Institutional Aid/Scholarships	4,132,794	-4.8%	3,647,124	88.2%	\$ (485,670)	(11.8%)
Net Tuition and Fees	55,592,750	64.9%	55,200,111	99.3%	(392,639)	(0.7%)
State Appropriation	27,107,091		26,713,728		(393,363)	(1.5%)
General State Appropriation	25,107,091	29.3%	25,107,084	100.0%	(7)	0.1%
Performance Funding Appropriation	2,000,000	2.3%	1,606,644	80.3%	(393,356)	(19.7%)
All Other Revenue	2,895,859	3.4%	3,673,307	126.8%	777,448	26.8%

TOTAL REVENUES	\$ 85,595,700	100.0%	\$ 85,587,146	100.0%	\$ (8,554)	(0.01%)
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EXPENSES

Instruction	\$ 40,425,058	46.1%	\$ 39,743,857	98.3%	\$ 681,201	1.7%
Academic Support	12,959,351	14.8%	12,382,553	95.5%	576,798	4.5%
Student Services	11,459,511	13.1%	10,569,327	92.2%	890,184	7.8%
Institutional Support	11,017,341	12.6%	10,998,878	99.8%	18,463	0.2%
Operations and Maintenance of Plant	9,255,889	10.6%	9,252,237	100.0%	3,652	0.0%
University-Wide*	2,515,559	2.9%	1,765,462	70.2%	750,097	29.8%

EXPENSES Grand Totals	\$ 87,632,709	100.0%	\$ 84,712,314	96.7%	\$ 2,920,395	3.3%
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Salaries & Wages	46,198,281	52.7%	45,423,734	98.3%	\$ 774,547	1.7%
Benefits	25,921,500	29.6%	25,077,383	96.7%	844,117	3.3%
Operating	14,533,775	16.6%	12,970,521	89.2%	1,563,254	10.8%
Utilities	2,073,000	2.4%	2,069,587	99.8%	3,413	0.2%
Debt Service	1,759,508	2.0%	1,616,972	91.9%	142,536	8.1%
Auxiliary Chargebacks	(2,894,355)	(3.3%)	(2,690,599)	93.0%	(203,756)	7.0%
Capital	41,000	0.0%	244,716		(203,716)	(496.9%)

Net Surplus (deficit)	\$ (2,037,009)		\$ 874,832		\$ 2,911,841	
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Notes:

FY2018 results from EUP: FIN Report - Actual Minor Objects report.

*University-Wide includes central salary pools (OT, leave payouts, worker's comp, unemployment), University Contingency fund and Consolidated University Operations (CUO) payments to Office of the Chancellor.

Note: Amounts are subject to change due to final recording and audit adjustments.



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FY 2018 Operating Results – Auxiliary Operations

	<u>FY 2018 Budget</u>	<u>FY 2018 Actuals</u>	<u>FY2018 Variance</u>
Total Revenue	\$ 22,730,495	\$ 19,744,416	\$ (2,986,079)
Salaries & Benefits	\$ 5,031,315	\$ 4,899,624	\$ 131,691
Operating Expense	8,997,439	7,143,094	1,854,345
Debt Service	9,156,350	9,185,436	(29,086)
Capital	80,000	99,940	(19,940)
Indirect Costs	2,894,355	2,690,599	203,756
Total Expense	\$ 26,159,459	\$ 24,018,693	\$ 2,140,766
Net from Operations	\$ (3,428,964)	\$ (4,274,277)	\$ (845,313)

FY 2018 Operating Results – Auxiliary Operations

<u>Residence Life</u>	<u>FY 2018 Budget</u>	<u>FY 2018 Actuals</u>	<u>FY2018 Variance</u>
Revenue	\$ 12,212,984	\$ 10,688,752	\$ (1,524,232)
Salaries & Benefits	\$ 2,218,695	\$ 2,279,096	\$ (60,401)
Operating Expense	2,947,003	2,233,698	713,305
Debt Service	7,574,395	7,524,117	50,278
Capital	-	99,940	(99,940)
Indirect Costs	1,897,379	1,780,171	117,208
Total Expense	\$ 14,637,472	\$ 13,917,022	\$ 720,450
Net from Operations	\$ (2,424,488)	\$ (3,228,270)	\$ (803,782)
<u>Food Services</u>	<u>FY 2018 Budget</u>	<u>FY 2018 Actuals</u>	<u>FY2018 Variance</u>
Revenue	\$ 6,630,782	\$ 4,907,255	\$ (1,723,527)
Salaries & Benefits	\$ 315,288	\$ 305,095	\$ 10,193
Operating Expense	5,755,636	4,681,363	1,074,273
Debt Service	182,517	341,946	(159,429)
Capital	60,000		60,000
Indirect Costs	249,828	226,387	23,441
Total Expense	\$ 6,563,269	\$ 5,554,791	\$ 1,008,478
Net from Operations	\$ 67,513	\$ (647,536)	\$ (715,049)

FY 2018 Operating Results – Auxiliary Operations

<u>Pogue Center</u>	<u>FY 2018 Budget</u>	<u>FY 2018 Actuals</u>	<u>FY2018 Variance</u>
Revenue	\$ 2,442,729	\$ 2,524,894	\$ 82,165
Salaries & Benefits	\$ 1,114,527	\$ 1,008,652	\$ 105,875
Operating Expense	246,600	280,069	(33,469)
Debt Service	1,399,438	1,319,373	80,065
Capital	20,000		20,000
Indirect Costs	302,254	342,927	(40,673)
Total Expense	\$ 3,082,819	\$ 2,951,021	\$ 131,798
Net from Operations	\$ (640,090)	\$ (426,127)	\$ 213,963
<u>Office for Students with Disabilities (OSD)</u>	<u>FY 2018 Budget</u>	<u>FY 2018 Actuals</u>	<u>FY2018 Variance</u>
Revenue	\$ 1,444,000	\$ 1,596,560	\$ 152,560
Salaries & Benefits	\$ 1,382,805	\$ 1,244,194	\$ 138,611
Operating Expense	48,200	14,335	33,865
Debt Service	-	-	-
Capital	-	-	-
Indirect Costs	444,894	341,114	103,780
Total Expense	\$ 1,875,899	\$ 1,599,643	\$ 276,256
Net from Operations	\$ (431,899)	\$ (3,083)	\$ 428,816

FY 2018 Operating Results – Auxiliary Operations

<u>Conference Services and Other</u>	<u>FY 2017 Actuals</u>	<u>FY 2018 Budget</u>	<u>FY 2018 Actuals</u>	<u>FY2018 Variance</u>
Revenue			\$ 26,955	\$ 26,955
Salaries & Benefits			\$ 62,587	\$ (62,587)
Operating Expense			(66,371)	66,371
Debt Service				-
Capital				-
Indirect Costs				-
Total Expense	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (3,784)</u>	<u>\$ 3,784</u>
Net from Operations	\$ -	\$ -	\$ 30,739	\$ 30,739

June 30, 2018 Cash and Equity Analysis

	Cash and Cash Equivalent	Fund Equity (Net Assets)
Agency Funds Total	13,559	6,076
Auxiliary Funds		
21, Housing	1,126,723	-1,243,767
22, Dining	4,209	-222,464
23, Student Center	588,421	-732,614
25, OSD	-973,667	905,558
26, Auxiliary Unfunded Liabilities	1,754	4,007,469
Auxiliary Funds Total	747,439	2,714,182
E&G Funds		
11, General Funds	7,350,312	8,838,238
12, Special Programs	170,712	-152,999
13, Self Support programs	4,898,892	-4,981,094
14, Unfunded Liabilities		137,400,497
15, Scholarship	-573,667	959,211
16, Other E&G Funds	149,364	-36,395
E&G Funds Total	11,995,612	142,027,459
Plant Funds		
61, Unrestricted E&G	20,738,428	-20,734,630
62, Restricted E&G	1,652,579	-1,652,579
63, Unrestricted Auxiliary	2,823,286	-2,583,613
65, Unrestricted E&G ROI	53,223	-39,152
67, Unrestricted Auxiliary ROI	7,524,598	-7,326,043
Plant Funds Total	32,792,114	-32,336,017
Restricted Grants Total	2,512,609	-2,921,143
Grand Total	48,412,638	108,765,662



June 30, 2018 Cash and Equity Analysis (cont)

	Cash and Cash Equivalent	Fund Equity (Net Assets)
E&G Funds		
11, General Funds	7,350,312	8,838,238
12, Special Programs	170,712	-152,999
13, Self Support programs	4,898,892	-4,981,094
14, Unfunded Liabilities		137,400,497
15, Scholarship	-573,667	959,211
16, Other E&G Funds	149,364	-36,395
E&G Funds Total	11,995,612	142,027,459
Plant Funds		
61, Unrestricted E&G	20,738,428	-20,734,630
62, Restricted E&G	1,652,579	-1,652,579
63, Unrestricted Auxiliary	2,823,286	-2,583,613
65, Unrestricted E&G ROI	53,223	-39,152
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Plant Funds Total	32,792,114	-32,336,017
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21, Housing	1,126,723	-1,243,767
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26, Auxiliary Unfunded Liabilities	1,754	4,007,469
Auxiliary Funds Total	747,439	2,714,182



FY 2019 Budget Assumptions

- 2.99% tuition increase, 13% enrollment decrease
 - Tuition and fees \$5.8m or 10% lower based on enrollments, General State appropriation increased by 5% and Performance Funding Appropriation decreased by 19.7% compared to FY 2018 budget
- Total revenue decreases by 5.8% (\$4.98 million)
- Salary increases will range from 2.19% to 5.17%
- Employer benefit rates remain relatively stable
- Investments in Enrollment Management and Marketing total \$1.1 million
- Operating expenses were reduced by 5%



FY 2019 Proposed Operating Budget

Edinboro University of Pennsylvania FY 2019 Proposed Budget

	FY 2018		FY2019			
	BUDGET	PCT OF TOTAL	PROPOSED BUDGET	% of Total	\$ Change	% Change
ALL E&G ACTIVITY COMBINED						
REVENUES						
Tuition	\$ 47,282,874	55.2%	\$ 42,116,166	52.2%	(5,166,708)	-10.9%
Fees	12,442,670	14.5%	11,169,629	13.8%	(1,273,041)	-10.2%
	59,725,544		53,285,795		(6,439,749)	
Less: Institutional Aid/Scholarships	4,132,794	4.8%	3,570,713	4.4%	(562,081)	-13.6%
Net Tuition and Fees	55,592,750		49,715,082			
State Appropriation	27,107,091	31.7%	27,957,501	34.6%	850,410	3.1%
General State Appropriation	25,107,091	29.3%	26,350,861	32.6%	1,243,770	5.0%
Performance Funding Appropriation	2,000,000	2.3%	1,606,640	2.0%	(393,360)	-19.7%
All Other Revenue	2,895,859	3.4%	3,082,638	3.8%	186,779	6.4%
TOTAL REVENUES	\$ 85,595,700	100%	\$ 80,755,221	100%	\$ (4,840,479)	-5.7%
EXPENSES						
Instruction	\$ 40,425,058	46.1%	\$ 40,436,940	46.4%	11,882	0.0%
Academic Support	12,959,351	14.8%	12,424,522	14.3%	(534,829)	-4.1%
Student Services	11,459,511	13.1%	11,451,293	13.1%	(8,218)	-0.1%
Institutional Support	11,017,341	12.6%	11,674,822	13.4%	657,481	6.0%
Operations and Maintenance of Plant	9,255,889	10.6%	9,377,258	10.8%	121,369	1.3%
University-Wide*	2,515,559	2.9%	1,807,496	2.1%	(708,063)	-28.1%
EXPENSES GRAND TOTAL	\$ 87,632,709	100%	\$ 87,172,331	100%	(460,378)	-0.5%
Salaries & Wages	46,198,281	52.7%	46,708,323	53.6%	510,042	1.1%
Benefits	25,921,500	29.6%	25,284,204	29.0%	(637,296)	-2.5%
Operating	14,533,775	16.6%	13,838,671	15.9%	(695,104)	-4.8%
Utilities	2,073,000	2.4%	2,215,400	2.5%	142,400	6.9%
Debt Services	1,759,508	2.0%	1,649,709	1.9%	(109,799)	-6.2%
Auxiliary Chargebacks	(2,894,355)	-3.3%	(2,593,976)	-3.0%	300,379	-10.4%
Capital	41,000	0.0%	70,000	0.1%	29,000	70.7%
Net Surplus (Deficit)	\$ (2,037,009)		\$ (6,417,110)			

*University-Wide includes central salary pools (OT, leave payouts, worker's comp, unemployment), University Contingency fund and Consolidated University Operations (CUO) payments to Office of the Chancellor. This analysis does not include Deferred Maintenance Activity.

FY 2019 E&G Designated Funds Budget

	ATHLETICS										
	Sport Camps and Scholarships	Program Fees	Fund Raising	Parking	Other	Continuing Education	Presidential Initiatives	Community Music School	Study Abroad and Road Trips	Festivals, Conference and Academic Camps	Grand Total
Fees		477,596			60,170	99,646		40,000	29,575	250	707,237
Less: Institutional Aid/Scholarships	(760,500)										(760,500)
All Other Revenue	1,202,460	0	448,000	230,000	79,969		80,000	500	3,280	30,854	2,075,063
TOTAL REVENUE	\$ 441,960	\$ 477,596	\$ 448,000	\$ 230,000	\$ 140,139	\$ 99,646	\$ 80,000	\$ 40,500	\$ 32,855	\$ 31,104	\$ 2,021,800
Salaries & Wages	42,000		4,000	16,000	1,630	3,319		12,000		7,716	86,665
Benefits	1,100					832		1,925		2,016	5,873
Operating	523,000	572,825	364,900	34,020	135,504	59,521	89,300	26,575	31,265	21,200	1,858,110
Capital				40,000							40,000
TOTAL EXPENSES	\$ 566,100	\$ 572,825	\$ 368,900	\$ 90,020	\$ 137,134	\$ 63,672	\$ 89,300	\$ 40,500	\$ 31,265	\$ 30,932	\$ 1,990,648
Net Margin	\$ (124,140)	\$ (95,229)	\$ 79,100	\$ 139,980	\$ 3,005	\$ 35,974	\$ (9,300)	\$ -	\$ 1,590	\$ 172	\$ 31,152



EDINBORO
UNIVERSITY

FY 2019 Capital and Deferred Maintenance Program

E&G Proposed FY 19 Projects

Deferred Maintenance Projects - Key 93	Estimate	Status	Completion
Asphalt and Linestriping	\$ 200,000	Construction	Fall 19
EUPD UPS Project (EUPD)	\$ 40,000	Construction	Fall 18
Reeder Canopy Repairs / Paint (Facilities)	\$ 5,000	Construction	Fall 18
Wiley Exterior Column Repairs / Paint (Facilities)	\$ 5,000	Construction	Fall 18
Earp Main Entrance Ramps (Facilities)	\$ 20,000	Construction	Fall 18
Crawford Gym Masonry Repairs (Facilities)	\$ 15,000	Construction	Fall 18
Cole Sanitary Sewer Line Replacement (Facilities)	\$ 10,000	Construction	Fall 18
Mallory Lake Drain Repairs (Facilities)	\$ 10,000	Construction	Fall 18
Exterior Lighting Repairs at Library, Wiley and Human Services Feeds	\$ 10,000	Construction	Fall 18
Dome Fabric and Door Repairs	\$ 30,000	Estimate	Fall 18
Doucette Asbestos Encapsulation (EHS)	\$ 40,000	Construction	Spring 19
Electrical Substation Bus Duct Repair (Facilities Critical Infrastructure)	\$ 160,000	Bid Development	Fall 18
Human Services Sanitary System Repairs (Facilities)	\$ 50,000	Bid Development	Spring 19
Pogue Bridge Replacement	\$ 100,000	RFP	Fall 18
Diebold Masonry & Ramp Repairs (Facilities)	\$ 100,000	Estimate	Spring 19
Tennis Court Resurfacing (Athletics)	\$ 50,000	Estimate	Spring 19
Stadium Turf Reconditioning (Athletics)	\$ 50,000	Estimate	Fall 18
Cole Attic Catwalk (EHS)	\$ 30,000	Estimate	Fall 19
McComb LED Upgrades	\$ 45,000	Estimate	Fall 19
Hamilton Switch Enclosure Repairs (Facilities)	\$ 5,000	Estimate	Fall 18
McComb Basement Egress (Facilities)	\$ 300,000	Study Review	Spring 19
Cooper Fume Hood Remediation (EHS) Design Budget Only	\$ 50,000	Study Review	Fall 19
Key 93 Projects Proposed FY 19 Subtotal	\$ 1,325,000		

FY 2019 Capital and Deferred Maintenance Program (cont)

Capital Improvements, Deferred Maintenance & EHS Upgrade Projects (Non Key 93 Eligible)

Ross Hall Data Center PreAction System Repairs (EHS/AIG)	\$	20,000	Estimate	Fall 19
Loveland Eyewash Stations (EHS)	\$	15,000	Estimate	Spring 19
Alumni House 1st Floor Painting / Branding	\$	5,000	RFP	Fall 18
Dearborn 2nd Floor AC at select locations (College of Arts, Humanities, SS)	\$	30,000	RFP	Fall 18
Facilities 5 year Strategic Plan (Space Planning)	\$	50,000	Approval Request	Fall 19
Access Control Migration (EHS)	\$	200,000	RFP	Fall 19
Fermentation Lab (College of Science) Design Budget Only - Fall 2020	\$	20,000	Project Development	Fall 19
Physician Assistant Program (College of Science) Design Budget Only - Fall 2020	\$	50,000	Project Development	Fall 20
Radon Mitigation (EHS)	\$	130,000	Bid Development	Spring 19
Plant Fund Projects Proposed FY 19 Subtotal	\$	520,000		

Proposed FY 19 Allowances

Deferred Maintenance Repairs/Replacements	\$	300,000
Equipment Replacement (Vehicles, Lawnmowers, plows, etc.)	\$	150,000
Plant Fund Proposed FY 19 Allowance Subtotal	\$	450,000



FY 2019 Auxiliary Budgets

Edinboro University
Summary of Proposed Auxiliary Operations
Fiscal Year 2018/19

	<u>Residence Life</u>	<u>Food Services</u>	<u>Pogue Center</u>	<u>OSD</u>	<u>Conference Services</u>	<u>Total</u>
Revenue	\$ 9,873,037	\$ 4,539,774	\$ 2,031,385	\$ 1,826,647	\$ 30,000	\$ 18,300,843
Salaries & Benefits	\$ 3,007,818	\$ 438,140	\$ 1,072,605	\$ 1,432,540	\$ 65,123	\$ 6,016,226
Operating Expense	1,477,851	4,541,314	317,150	45,950	28,529	6,410,794
Debt Service	7,507,254	318,105	1,367,282	-	-	9,192,641
Capital	-	90,000	12,000	-	-	102,000
Indirect Costs	1,600,000	246,828	302,254	444,894	-	2,593,976
Total Expense	\$ 13,592,923	\$ 5,634,387	\$ 3,071,291	\$ 1,923,384	\$ 93,652	\$ 24,315,637
Net from Operations	\$ (3,719,886)	\$ (1,094,613)	\$ (1,039,906)	\$ (96,737)	\$ (63,652)	\$ (6,014,794)



EDINBORO
UNIVERSITY

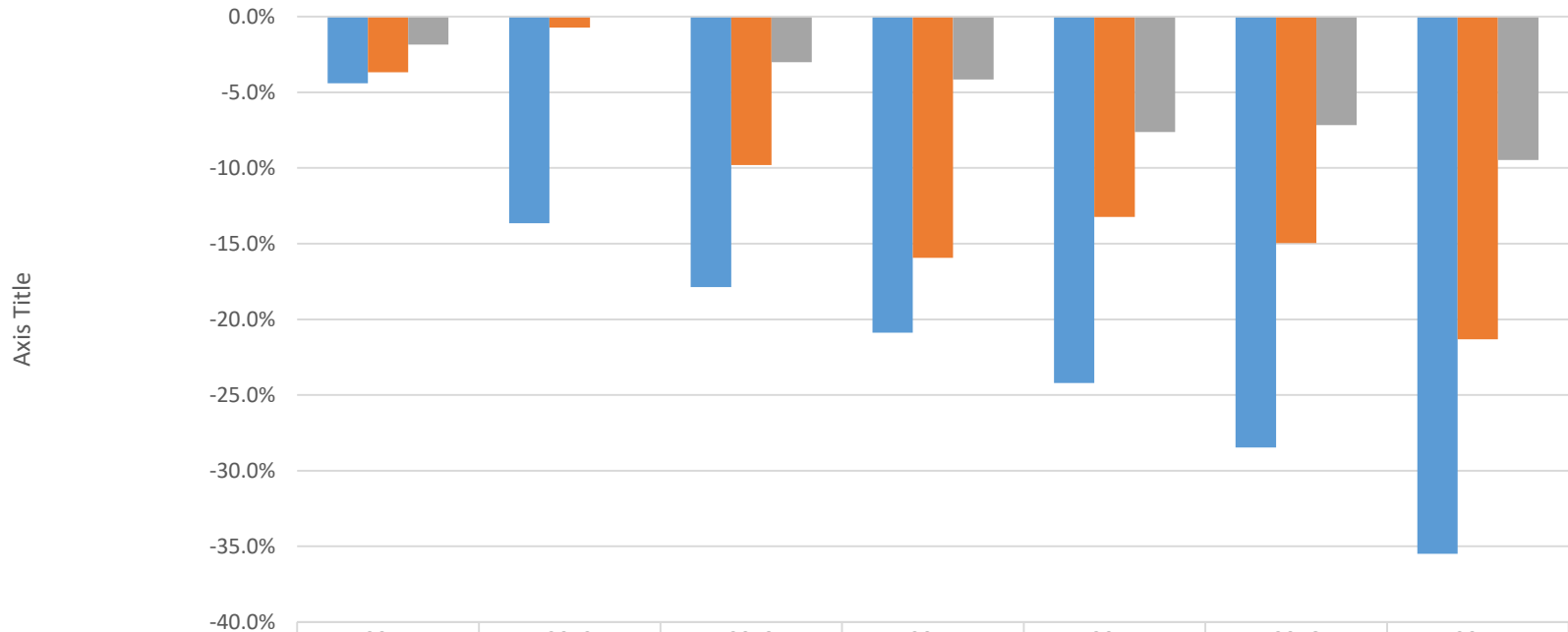
Year Over Year: Budgeted Employee FTE

Full-Time Equivalent (FTE) Employees, Education & General (E&G)					
Excludes Designated Funds					
E&G (General)	2016	2017	2018		2019
	Actual		Actual	COT	
	FTE	FTE	Budget	FTE	Budget
			FTE	FTE	FTE
Instruction	325.23	309.36	301.63	295.14	296.83
Academic Support	80.11	80.36	78.00	77.11	76.00
Student Services	79.53	80.55	85.95	76.59	84.99
Institutional Support	71.38	73.57	78.90	76.62	80.90
Operations and Maintenance of Plant	74.23	68.82	71.45	63.47	66.50
University-Wide	0.75	0.42			
Grand Total	631.23	613.08	615.93	588.93	605.22
Chg		-2.9%	0.5%	-4.4%	2.8%



Enrollment and Staffing Trends

Change over Time



	2011	2012	2013	2014	2015	2016	2017
■ Edinboro (Fall) HC	-4.4%	-13.7%	-17.9%	-20.9%	-24.2%	-28.5%	-35.5%
■ INSTRUCTIONAL FACULTY	-3.7%	-0.7%	-9.8%	-15.9%	-13.2%	-15.0%	-21.3%
■ ALL OTHER STAFF	-1.8%	0.0%	-3.0%	-4.2%	-7.6%	-7.2%	-9.5%

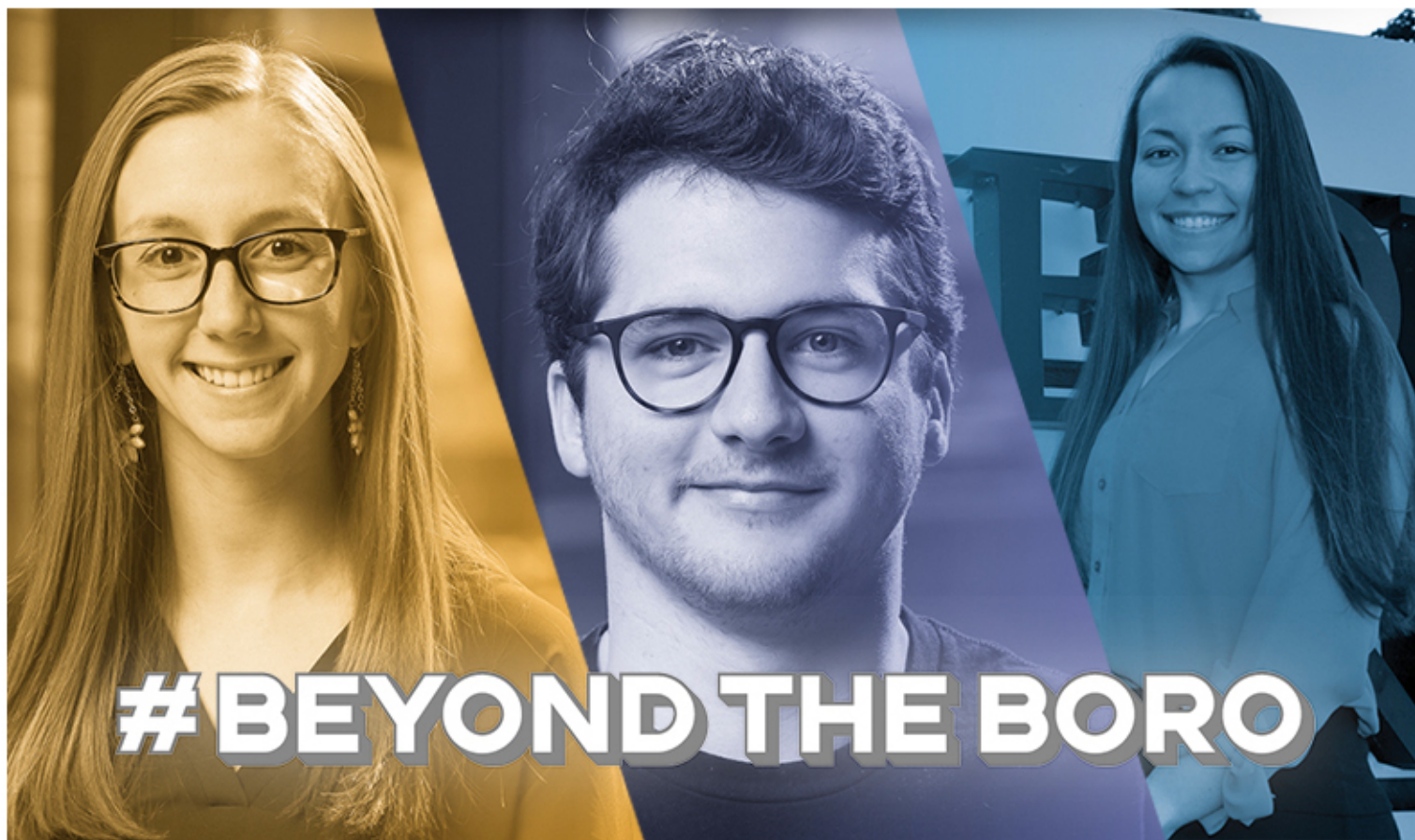
**Marketing and
Communications
Update**



EDINBORO
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Marketing and Communications Update



“Beyond the Boro” Campaign



Marketing and Communications Update



Shaping the Class: “Edinboro Elite”





Marketing and Communications Update

WHO SAYS THERE'S NOTHING TO DO AROUND CAMPUS?
EU

WHEN EDINBORO UNIVERSITY'S SPACIOUS 585 ACRES END THROUGHOUT THE BEAUTIFUL NORTHWESTERN PENNSYLVANIA REGION, THERE'S SOMETHING FOR EVERYONE. WHETHER YOU'RE AN ADVENTURE SEEKER, WEEKEND WARRIOR, MUSIC LOVER, OR JUST WANT TO TRY SOMETHING NEW, EU HAS EVERY ACTIVITY YOU CAN ASK FOR OUTSIDE OF THE CLASSROOM.

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WHITE WATER RAFTING
ROCK CLIMBING
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TRIATHLON
SHOOTING SPORTS
EQUIPMENT RENTALS

NOVELTY EVENTS
BUS TRIPS
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CAMPUS OUTDOOR RECREATION EXPERIENCE

SPORTING EVENTS
WRESTLING
BASEBALL
MEN'S ULTIMATE
WOMEN'S ULTIMATE

BACKPACKING
MOUNTAIN BIKING
SKIING
SNOWBOARDING
PAINTBALL
FLAG FOOTBALL
DOODGEBALL
BRAZILIAN JIU-JITSU
SAND VOLLEYBALL
INDOOR VOLLEYBALL

SUNDAY FUNDAY ACTIVITIES
SOFTBALL
INDOOR SOCCER
OUTDOOR SOCCER
FLOOR HOCKEY
MEN'S LACROSSE
ICE HOCKEY
MEN'S VOLLEYBALL
WOMEN'S VOLLEYBALL

THE FUN IS HERE, SO WHERE ARE YOU? GET OUT. GET INVOLVED. EXPERIENCE THE BORO. EU

Experience the Boro: Student Activities





Marketing and Communications Update



“Looking Good”: Branding of Campus Buildings





Marketing and Communications Update

EDINBORO UNIVERSITY

ROTC is Business and Marketing students.

No matter your background or plans for the future, EU's Military Science program can help you gain the valuable life skills employers seek:

- Leadership
- Self-discipline
- Integrity
- Confidence
- Responsibility
- Teamwork

You could qualify for tuition assistance and earn the opportunity to graduate debt free, equipped with the education and experience needed for a successful future.

You can also earn a minor **without any obligation to join the Army.**



Read Lyndsey's story and find out if ROTC is for you at www.edinboro.edu/MyROTC

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EDINBORO UNIVERSITY

ROTC is Nursing students.

No matter your background or plans for the future, EU's Military Science program can help you gain the valuable life skills employers seek:

- Leadership
- Self-discipline
- Integrity
- Confidence
- Responsibility
- Teamwork

You could qualify for tuition assistance and earn the opportunity to graduate debt free, equipped with the education and experience needed for a successful future.

You can also earn a minor **without any obligation to join the Army.**



Read Amber's story and find out if ROTC is for you at www.edinboro.edu/MyROTC

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ROTC is Political Science students.

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- Leadership
- Self-discipline
- Integrity
- Confidence
- Responsibility
- Teamwork

You could qualify for tuition assistance and earn the opportunity to graduate debt free, equipped with the education and experience needed for a successful future.

You can also earn a minor **without any obligation to join the Army.**



Read Dave's story and find out if ROTC is for you at www.edinboro.edu/MyROTC

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EDINBORO UNIVERSITY

ROTC is Geoscience students.

No matter your background or plans for the future, EU's Military Science program can help you gain the valuable life skills employers seek:

- Leadership
- Self-discipline
- Integrity
- Confidence
- Responsibility
- Teamwork

You could qualify for tuition assistance and earn the opportunity to graduate debt free, equipped with the education and experience needed for a successful future.

You can also earn a minor **without any obligation to join the Army.**



Read Owen's story and find out if ROTC is for you at www.edinboro.edu/MyROTC

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EDINBORO UNIVERSITY

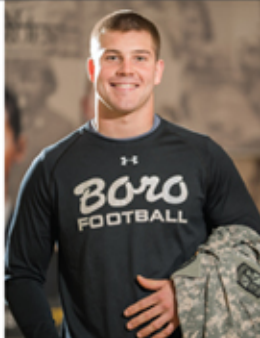
ROTC is athletes.

No matter your background or plans for the future, EU's Military Science program can help you gain the valuable life skills employers seek:

- Leadership
- Self-discipline
- Integrity
- Confidence
- Responsibility
- Teamwork

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You can also earn a minor **without any obligation to join the Army.**



Read Ryan's story and find out if ROTC is for you at www.edinboro.edu/MyROTC

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Marketing ROTC to Current Students





Marketing and Communications Update

GO BORO!

CHECK IN AT EVENTS • EARN POINTS • GET REWARDED



“Go Boro” Rewards App



EDINBORO
UNIVERSITY

Edinboro University Council of Trustees

July 12, 2018

Personnel transactions since April 26, 2018

NEW HIRES/REPLACEMENTS/CONTINUATIONS

Acri, Ms. Colleen, full-time (up to 100%), temporary, Instructor, Department of Nursing, 2018 fall semester, at \$26,928.14 and part-time (up to 60%), temporary, Instructor, Department of Nursing, 2019 spring semester, at \$16,156.88, effective August 18, 2018.

Amidon, Mr. Bradley, part-time (up to 17.5%), temporary, Instructor, Department of Music & Theatre, 2018 fall semester, at \$4,274.30 and part-time (up to 28.33%), temporary, Instructor, Department of Music & Theatre, 2019 spring semester, at \$6,920.28, effective August 18, 2018.

Barry, Ms. Julie, part-time (up to 25%), temporary, Instructor, Department of Social Work, 2018 fall semester, at \$6,106.14 and part-time (up to 72.25%), temporary, Instructor, Department of Social Work, 2019 spring semester, at \$17,646.74, effective August 18, 2018.

Berlin, Mr. Kenneth, part-time (up to 50%), temporary, Instructor, Department of Middle & Secondary Education and Educational Leadership, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Bess, Mr. Christopher, part-time (up to 12%), temporary, Instructor, Department of Athletics, 2018-2019 academic year, at \$5,861.89, effective August 18, 2018.

Bliley, Mr. Sean, part-time (up to 25%), temporary, Instructor, Department of Business & Economics, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Bodamer, Mrs. Kristina, full-time (up to 100%), temporary, Instructor, Department of Early Childhood & Reading, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Brinker, Ms. Sherron, part-time (up to 50%), temporary, Instructor, Department of Social Work, 2018 fall semester, at \$12,212.28 and part-time (up to 72.25%), temporary, Instructor, Department of Social Work, 2019 spring semester, at \$17,646.74, effective August 18, 2018.

Bruce, Mr. Kevon, full-time (up to 100%), temporary, Instructor, Frederick Douglass Scholar, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Burnette, Dr. Sherry, part-time (up to 50%), temporary, Assistant Professor, Department of Social Work, 2018-2019 academic year, at \$28,274.59, effective August 18, 2018.

Buttz, Mr. William E., Controller, Management Level 200, at \$95,000.00 effective June 11, 2018.

Carter, Mrs. Tina, part-time (up to 50%), temporary, Instructor, Department of Early Childhood & Reading, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Causey, Ms. Kerry, part-time (up to 50%), temporary, Instructor, Department of Social Work, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Chardeen, Mrs. Amy, full-time (up to 100%), temporary, Instructor, Department of Nursing, 2018 fall semester, at \$25,645.80 and part-time (up to 80%), temporary, Instructor, Department of Nursing, 2019 spring semester, at \$20,516.64, effective August 18, 2018.

Chelton, Ms. Andrea, full-time (up to 100%), temporary, Instructor, Department of Nursing, 2018-2018 academic year, at \$48,849.12, effective August 18, 2018.

Cotterill, Mr. Justus, part-time (up to 33.33%), temporary, Instructor, Department of Art, 2018-2019 academic year, at \$16,283.02, effective August 18, 2018.

Crabble, Ms. Jill, part-time (up to 25%), temporary, Instructor, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Czarnecki-Smith, Mrs. Kathleen, full-time (up to 100%), temporary, Instructor, Department of Social Work, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Day, Mrs. Maria, part-time (up to 70%), temporary, Instructor, Department of Counseling & Psychological Services, 2018-2019 academic year, at \$37,699.39, effective August 18, 2018.

**Edinboro University Council of Trustees
Personnel transactions since April 26, 2018**

Dickson, Mr. Larry, part-time (up to 50%), temporary, Instructor, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Donahue, Mr. Logan, temporary, full-time (wage), Summer Lifeguard, at \$7.25 hourly effective June 19, 2018 through August 18, 2018.

Eberhardt, Mr. Douglas, part-time (up to 66.66%), temporary, Instructor, Department of Art, 2018-2019 academic year, at \$34,194.41, effective August 18, 2018.

Etter, Dr. Elizabeth, part-time (up to 40.83%), temporary, Instructor, Department of Music & Theatre, 2018 fall semester, at \$9,972.55, and part-time (up to 30%), temporary, Instructor, Department of Music & Theatre, 2019 spring semester, at \$7,327.37, effective August 18, 2018.

Fauble, Dr. Mandy, part-time (up to 50%), temporary, Assistant Professor, Department of Social Work, 2018 fall semester, at \$14,137.25, and part-time (up to 72.25%), temporary, Assistant Professor, Department of Social Work, 2019 spring semester, at \$20,428.39, effective August 18, 2018.

Ferraro, Mrs. Erica, part-time (up to 50%), temporary, Instructor, Department of Social Work, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Field, Dr. Julaine, Tenure-Track, Assistant Professor, Department of Counseling, School Psychology, and Special Education, at \$75,781.19, effective August 18, 2018.

Foley, Dr. David, part-time (up to 50%), temporary, Instructor, Department of Middle & Secondary Education and Educational Leadership, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Forringer, Ms. Sondra, part-time (up to 25%), temporary, Instructor, Department of Nursing, 2018-2019 academic year, at \$13,464.07, effective August 18, 2018.

Fox, Mrs. Catherine, part-time (up to 25%), temporary, Instructor, Department of Communication Sciences & Disorders, 2018 fall semester, at \$6,411.45, and part-time (up to 50%), temporary, Instructor, Department of Communication Sciences & Disorders, 2019 spring semester, at \$13,143.47, effective August 18, 2018.

Fuda Daddio, Dr. Jessica, full-time (up to 100%), temporary, Assistant Professor, Department of Early Childhood & Reading, 2018-2019 academic year, at \$59,376.55, effective August 18, 2018.

Fuller, Mr. Brian, Tenure-Track, Assistant Professor, Department of Art, at \$65,462.64, effective August 18, 2018.

Gadley, Mr. Joshua, part-time (up to 25%), temporary, Instructor, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Ghisson, Ms. Michelle, part-time (up to 33.33%), temporary, Instructor, Department of Art, fall 2018, at \$8,140.71, effective August 18, 2018.

Gillette, Ms. Elizabeth, full-time (up to 100%), temporary, Instructor, Department of Nursing, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Halady, Dr. Steven, part-time (up to 50%), temporary, Instructor, Department of Social Work, 2018 fall semester, at \$12,212.28, and part-time (up to 25%), temporary, Instructor, Department of Social Work, 2019 spring semester, at \$6,106.14, effective August 18, 2018.

Held, Mr. Jordan, full-time (up to 100%), temporary, Instructor, Department of Art, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Hippely, Mrs. Jessica, full-time (up to 100%), temporary, Instructor, Department of Social Work, 2018-2019 academic year, effective August 18, 2018.

Howells, Ms. Mari, part-time (up to 2.5%), temporary, Instructor, Department of Music & Theatre, 2018-2019 academic year, at \$1,221.24, effective August 18, 2018.

Jones, Ms. Mary K., regular, full-time, Clerk Typist 2, Admissions, at \$29,164.00 effective May 29, 2018.

Keim, Ms. Denise, part-time (up to 33.33%), temporary, Instructor, Department of Art, 2018-2019 academic year, at \$17,097.18, effective August 18, 2018.

**Edinboro University Council of Trustees
Personnel transactions since April 26, 2018**

Kephart, Ms. Michelle, part-time (50%), temporary, Instructor, Department of Social Work, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Kim, Dr. Jeonga, Tenure-Track, Assistant Professor, Department of Communication Sciences & Disorders, at \$68,735.70, effective August 18, 2018.

King, Ms. Erica, part-time (up to 50%), temporary, Instructor, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Knappenberger, Mrs. Merribeth, part-time (up to 75%), temporary, Instructor, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$36,636.84, effective August 18, 2018.

Kovacs, Dr. Paul, part-time (up to 60%), temporary, Instructor, Department of Counseling & Psychological Services, 2018-2019 academic year, at \$32,313.76, effective August 18, 2018.

Kwiatkowski, Ms. Sherri, temporary, Full-time (wage), Summer Custodial Worker 1, Facilities, at \$13.23 hourly effective June 29, 2018 through August 24, 2018.

Lantinen, Mr. Christopher, part-time (up to 75%), temporary, Instructor, Department of Communications, Journalism & Media, 2018 fall semester, at \$18,318.42, and full-time (up to 100%), temporary, Instructor, Department of Communications, Journalism & Media, 2019 spring semester, at \$24,424.56, effective August 18, 2018.

Leet, Ms. Tracy, part-time (up to 50%), temporary, Instructor, Department of Social Work, 2018 fall semester, at \$12,212.28, and part-time (up to 72.25%), temporary, Instructor, Department of Social Work, 2019 spring semester, at \$17,646.74, effective August 18, 2018.

Lindsey, Mrs. Dianna, part-time (up to 70%), temporary, Instructor, Department of Nursing, 2018 fall semester, at \$17,097.19, and part-time (up to 82%), temporary, Instructor, Department of Nursing, 2019 spring semester, at \$20,028.14, effective August 18, 2018.

Lingle, Mrs. Michelle, full-time (up to 100%), temporary, Instructor, Department of Nursing, 2018-2019 academic year, at \$51,291.59, effective August 18, 2018.

Linn, Mr. Braden, part-time (up to 25%), temporary, Instructor, Department of Social Work, 2018 fall semester, at \$6,106.14, and part-time (up to 72.25%), temporary, Instructor, Department of Social Work, 2019 spring semester, at 17,646.74, effective August 18, 2018.

Lute, Mr. Charles, part-time (up to 50%), temporary, Instructor, Department of Music & Theatre, 2018-2019 academic year, at \$26,928.14, effective August 18, 2018.

Mando, Ms. Marti, part-time (up to 25%), temporary, Instructor, Department of English & Philosophy, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

McCalla, Dr. Tracy, part-time (up to 50%), temporary, Instructor, Department of Middle & Secondary Education and Educational Leadership, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

McDade, Dr. Mary, part-time (up to 25%), temporary, Instructor, Department of Health & Physical Education, 2018-2019 academic year, \$12,212.28, effective August 18, 2018.

McGaughey, Mr. Craig, part-time (up to 25%), temporary, Instructor, Department of Music & Theatre, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Meier, Dr. Mary, full-time (up to 100%), temporary, Instructor, Department of Art, 2018-2019 academic year, at \$56,549.17, effective August 18, 2018.

Michalak, Mr. Landon, regular, full-time, Custodial Worker 1, Facilities, at \$25,878.00 effective June 9, 2018.

Miller, Ms. Berg, part-time (up to 25%), temporary, Instructor, Department of Social Work, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Mitchel, Mr. Joshua, part-time (up to 33.33%), temporary, Instructor, Department of Art, fall 2018, at \$8,140.71, effective August 18, 2018.

Montero Weber, Mrs. Natalie, full-time (up to 100%), temporary, Instructor, Department of Social Work, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

**Edinboro University Council of Trustees
Personnel transactions since April 26, 2018**

Montgomery, Mrs. Janet, (up to 50%), temporary, Instructor, Department of Social Work, 2018 fall semester, at \$12,212.28, and part-time (up to 72.25%), temporary, Instructor, Department of Social Work, 2019 spring semester, at \$17,646.74, effective August 18, 2018.

Mustin, Ms. Alexis, part-time (up to 90%), temporary, Instructor, Department of Counseling Psychological Services, 2018-2019 academic year, at \$48,470.64, effective August 18, 2018.

Myers, Ms. Lisa, temporary, full-time (wage), Summer Custodial Worker 1, Facilities, at \$13.23 hourly effective June 8, 2018 through August 20, 2018.

Nash, Mr. Stewart, part-time (up to 50%), temporary, Instructor, Department of Communications, Journalism & Media, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Neumont, Ms. Madea, full-time (up to 100%), temporary, Instructor, Department of Nursing, 2018-2019 academic year, at \$51,291.59, effective August 18, 2018.

Nietupski, Mr. Gery T., part-time (up to 25%), temporary, Instructor, Department of Business & Economics, 2018 fall, at \$6,106.14, effective August 18, 2018.

Osterstrom, Mr. Steven, part-time (up to 72.25%), temporary, Instructor, Department of Social Work, 2018 fall semester, at \$17,646.74, and part-time (up to 60.5%), temporary, Instructor, Department of Social Work, 2019 spring semester, at \$16,975.07, effective August 18, 2018.

Ouellet, Mrs. Marianne, part-time (up to 50%), temporary, Instructor, Department of Early Childhood & Reading, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Pekelnicky, Ms. Roberta, regular, full-time, Custodial Worker 1, Facilities, at \$25,878.00 effective June 11, 2018.

Peyton, Ms. Macie, temporary, full-time (wage), Summer Lifeguard, at \$7.25 hourly effective June 30, 2018 through August 18, 2018.

Ravnell, Mrs. Tonya, part-time (up to 50%), temporary, Instructor, Department of Social Work, 2018 fall semester, at \$12,212.28, and part-time (up to 72.25%), temporary, Instructor, Department of Social Work, 2019 spring semester, at \$17,646.74, effective August 18, 2018.

Reese, Mrs. Cassandra, full-time (up to 100%), temporary, Instructor, Department of Art, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Resig, Dr. Jessica, part-time (up to 50%), temporary, Instructor, Department of Middle & Secondary Education and Educational Leadership, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Reyes-Pabon, Mrs. Cynthia, full-time (up to 100%), temporary, Instructor, Department of Communication Sciences & Disorders, 2018-2019 academic year, at \$72,215.38, effective August 18, 2018.

Rhodes, Mr. Christopher, part-time (up to 12%), temporary, Instructor, Department of Athletics, 2018-2019 academic year, at \$5,861.89, effective August 18, 2018.

Roden, Mrs. Jennifer, part-time (up to 25%), temporary, Instructor, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Rojas, Mr. Steve A., temporary, full-time (wage), Summer Custodial Worker 1, Facilities, at \$13.23 hourly effective June 23, 2018 through August 24, 2018.

Sarikey, Dr. Kahlil, part-time (up to 25%), temporary, Instructor, Department of Music & Theatre, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Schaffer, Mr. Bradley, full-time (up to 100%), temporary, Instructor, Department of Social Work, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Schouten, Dr. Sarah, part-time (up to 15%), temporary, Instructor, Department of Music & Theatre, 2018-2019 academic year, at \$7,327.37, effective August 18, 2018.

Sheehan, Mr. James P., Interim Vice President for Finance and Administration, Management Level 240, at \$7,668.71 bi-weekly effective May 21, 2018 through May 20, 2019.

Sissem, Ms. Amanda, Director of Alumni Engagement, Management Level 180, at \$79,448.00 effective June 11, 2018.

**Edinboro University Council of Trustees
Personnel transactions since April 26, 2018**

Smith, Mr. Forrest, temporary, full-time (wage), Summer Custodial Worker 1, Facilities, at \$13.23 hourly effective June 28, 2018 through August 24, 2018.

Smith, Ms. Samantha K., Web Manager, Management Level 150, at \$36,955.00 effective May 16, 2018.

Smith, Ms. Samantha, part-time (up to 25%), temporary, Instructor, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Soltis, Mrs. Leslie, full-time (up to 100%), temporary, Instructor, Department of Mathematics & Computer Science, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Stawicki, Ms. Alison, temporary, full-time (wage), Summer Lifeguard, at \$7.25 hourly effective July 5, 2018 through August 18, 2018.

Steele, Mrs. Annessa, full-time (up to 100%), temporary, Instructor, Department of Middle & Secondary Education and Educational Leadership, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Swick, Mr. John, part-time (up to 25%), temporary, Instructor, Department of Business & Economics, 2018-2019 academic year, at \$12,212.28, effective August 18, 2018.

Tewell, Ms. Lori, temporary, full-time (wage), Summer Custodial Worker 1, Facilities, at \$13.23 hourly effective June 15, 2018 through August 24, 2018.

Treadon, Dr. Carolyn, full-time (up to 100%), temporary, Instructor, Department of Counseling, School Psychology, and Special Education, 2018-2019 academic year, at \$48,849.12, effective August 18, 2018.

Tyler, Dr. Karen, full-time (up to 100%), temporary, Assistant Professor, Department of Early Childhood & Reading, 2018-2019 academic year, at \$59,376.55, effective August 18, 2018.

Wadsworth, Ms. Robin, regular, full-time, Clerk Typist 2, Mathematics and Computer Science, at \$29,164.00 effective July 2, 2018.

Wehler, Ms. Rebecca, Tenure-Track, Instructor, Department of Health & Physical Education, 2018-2019 academic year, at \$51,291.59 effective August 18, 2018.

Wyant, Mr. Kyle, regular, full-time, Patrol Officer, University Police, at \$40,288.00 effective July 9, 2018.

Young, Mr. Donald E, Temporary, Full-Time, Maintenance Repairman 2, Facilities, at \$16.79 hourly effective May 14, 2018.

Youngblood, Dr. Constance, part-time (up to 50%), temporary, Instructor, Department of Middle & Secondary Education and Educational Leadership, 2018-2019 academic year, at \$24,424.56, effective August 18, 2018.

Zurcher, Dr. Allen, part-time (up to 5%), temporary, Instructor, Department of Music & Theatre, 2018-2019 academic year, at \$2,442.46, effective August 18, 2018.

RESIGNATION/SEPARATIONS

Andry, Mr. Matthew H., Head Coach of Strength and Conditioning, effective with the close of business June 29, 2018.

Benninger, Mr. Gregory H., Web Manager, Marketing, effective with the close of business May 11, 2018.

Church, Mr. Andrew L., interim, part-time, Head Coach of Wrestling, effective with the close of business June 8, 2018.

Duncan, Mr. Kody G., interim, part-time, Head Coach of Men's and Women's Tennis, effective with the close of business May 18, 2018.

Foster, Mr. Ryan G., Head Coach of Men's and Women's Cross Country and Assistant Coach of Track and Field, Athletics, effective with the close of business June 30, 2018.

Fuhrer, Ms. Beth A., Associate Registrar, Records and Registration, effective with the close of business June 8, 2018.

Golden, Dr. Allan, Interim Vice President for Finance and Administration, effective with the close of business May 15, 2018.

**Edinboro University Council of Trustees
Personnel transactions since April 26, 2018**

Puhlman, Ms. Jane E., Assistant Professor, Communication Sciences and Disorders, effective with the close of business August 17, 2018.

Rada-Bayne, Dr. Thaddeus B., Assistant Professor, Psychology, effective with the close of business August 17, 2018.

Wirth, Ms. Jennifer L., Interim, Part-Time, Head Coach of Women's Lacrosse, effective with the close of business May 25, 2018.

RETIREMENTS

Acker, Ms. Deborah R., Clerk Typist 2, Mathematics and Computer Science Department, effective with the close of business June 22, 2018.

Esser, Mrs. Bobbie J., Applications Developer 1, ITS, effective with the close of business May 16, 2018.

Geddes, Mrs. Cindy L., Fiscal Assistant, Bursar Office, effective with the close of business July 6, 2018.

Nelson, Ms. Francine E., Custodial Worker 1, Facilities, effective with the close of business May 11, 2018.

Swank, Mr. Stanley E., Head Coach for Women's Basketball, effective with the close of business June 8, 2018.

COACHING CONTRACTS / RENEWALS

Anderson, Mr. Lee T., regular, full-time, Assistant Volleyball Coach, at \$39,000.00 effective September 13, 2018 through September 12, 2019.

Andry, Mr. Matthew H., regular, part-time, Head Strength and Conditioning Coach, at \$12,637.00 effective August 1, 2018 through July 31, 2019.

Bess, Mr. Christopher L., regular, full-time, Assistant Men's Basketball Coach, at \$42,989.00 effective July 1, 2018 through June 30, 2020.

Church, Mr. Andrew, interim, part-time, Head Wrestling Coach, at \$4,050.00 effective April 23, 2018 through June 8, 2018.

Corey, Mr. Jack W., Jr., regular, full-time, Assistant Football Coach, at \$36,882.00 effective July 27, 2018 through July 26, 2019.

DePalma, Mr. Michael J., regular, full-time, Assistant Men's Wrestling Coach, at \$45,000.00 effective July 2, 2018 through July 1, 2019.

Duncan, Mr. Kody G., regular, full-time, Head Men's and Women's Tennis Coach, at \$46,000.00 effective May 19, 2018 through May 18, 2019.

Gierlak, Mr. Dan, regular, full-time, Head Volleyball Coach, contract extended through September 1, 2021.

Hill, Mr. Matthew J., regular, full-time, Head Wrestling Coach, at \$75,000.00 effective May 21, 2018 through May 20, 2020.

Swies-Lyons, Ms. Dorota, temporary, hourly, Web Manager, extension through June 30, 2018.

Wanson, Mr. Joseph D., regular, full-time, Assistant Football Coach, at \$37,982.00 effective July 27, 2018 through July 26, 2019.

Wheeler, Ms. Callie, regular, full-time, Head Women's Basketball Coach, at \$80,000.00 effective June 9, 2018 through June 8, 2021.

Whipple, Mr. Chivas, regular, full-time, Assistant Men's Basketball Coach, at \$45,000.00 effective July 23, 2018 through July 22, 2019.

APPOINTMENTS / RENEWALS / RE-APPOINTMENTS

Laird, Ms. Lisa R., Director of the Office for Students with Disabilities, at \$71,750.00 effective June 11, 2018.

**Edinboro University Council of Trustees
Personnel transactions since April 26, 2018**

McMullen, Mr. Anthony J., Acting Director of University Library Services, at \$103,760.00 effective June 30, 2018 through June 29, 2019.

Ohler, Dr. Denise L., Interim Dean of the College of Science and Health Professions, at \$141,750.00 effective July 1, 2018 through June 30, 2019.

Wolbert, Dr. Stacie M., Associate Vice President for Student Affairs, at \$135,000.00 effective June 9, 2018.

RECIND REFERRALS/FURLOUGH

Gruber, Mrs. Armored C., regular, part-time, Instructor, History, Politics, Languages and Cultures, effective with the close of business May 25, 2018.

SICK LEAVE

Gill, Philomena M., Family and Medical Leave Act (FMLA), beginning June 5, 2018 through June 18, 2018.

Halloran, Ms. Kirby S., Family and Medical Leave Act (FMLA), intermittent beginning May 11, 2018 through May 10, 2019.

Hiller, Ms. Eve M., Family and Medical Leave Act (FMLA), beginning May 23, 2018 through June 10, 2018.

Little, Mrs. Rebekah, Family and Medical Leave Act (FMLA), beginning August 1, 2018 through February 15, 2019.

MILITARY LEAVE

Matt, Mr. Andrew J., Military Leave of Absence, beginning June 8, 2018 through June 10, 2018 and July 8, 2018 through July 23, 2018.

CHANGE IN STATUS

Althof, Ms. Susan, from Clerk Typist 3, Communication Sciences and Disorders to Clerk Typist 2, 50% Edinboro University Honors Program and 50% Reserve Officers' Training Corps Program, at \$42,876.00 effective June 9, 2018.

Bess, Mr. Christopher L., Assistant Men's Basketball Coach, salary increase to \$50,000.00 effective May 26, 2018.

Bess, Mr. Christopher L., from Assistant Men's Basketball Coach to Assistant Women's Basketball Coach, at \$50,000.00 effective July 1, 2018 through June 30, 2020.

Brockett, Ms. Kristin E., reclassification from Communications Assistant, Management Level 150 to Manager of Communications, Management Level 160 at \$43,000.00 effective June 9, 2018.

Brosenne, Mr. Michael, part-time (wage) Intern, Campus Life/Recreation, extension of employment through June 22, 2018 or a maximum of 1,475 hours worked, whichever comes first.

Church, Mr. Andrew L., end of appointment, Interim, part-time, Head Coach of Wrestling, effective with the close of business June 8, 2018.

Conklin, Ms. Sharon, full-time summer employment; New Student Intake and Accommodation Letters, Summer Orientation Responsibilities, BASIS Program Support, Bridge Program, Protocol Development, Finish Webpage Updates, and Meet with Prospective Students/Families, Office for Students with Disabilities, from May 30 to June 30 and July 16 to August 10, 2018.

Conklin, Ms. Sharon M., end of appointment, Associate Director for the Office for Students with Disabilities, effective with the close of business June 8, 2018.

Glatch, Mr. James I., from 9 month to 12 month, regular, full-time, State University Administrator 2, Head Coach of the Rolling Scots Athletics Team, at \$52,290.00 effective June 2, 2018.

**Edinboro University Council of Trustees
Personnel transactions since April 26, 2018**

Gould, Ms. Shari L., Financial Oversight of the Student Government Association, effective May 7, 2018 through May 6, 2019 at \$6,000.00 annually.

Hickey, Ms. Margot E., part-time (wage) Intern, Campus Life/Recreation, extension of employment through June 22, 2018 or a maximum of 1,475 hours worked, whichever comes first.

Lafuria, Mr. Christopher S., Manager of Communications, Marketing and Communications, in-grade salary adjustment, from \$42,628.00 to \$46,000.00 effective June 9, 2018.

Malena, Ms. Toni L., temporary, hourly, Web Manager, extension through June 21, 2019.

Sheppard, Mr. Eric N., end of Financial Oversight of the Student Government Association, effective with the close of May 4, 2018.

Swies-Lyons, Ms. Dorota, temporary, hourly, Web Manager, extension through June 30, 2018.

Swies-Lyons, Ms. Dorota, temporary, hourly, Web Manager, extension through June 21, 2019.

PROMOTION - FACULTY

Instructor to Assistant Professor:

Dr. Lee Ann Leech

Assistant to Associate Professor:

Dr. Samuel Claster

Mr. Jeremy Galante

Dr. Jiang Jingze

Ms. Suzanne Proulz

Dr. Douglas Puharic

Dr. Ronald Raymond

Dr. Christine Rine

Dr. Elaine Rinfrette

Dr. Stephen Sullivan

Dr. Molly Wolf

Associate to Full Professor:

Dr. Terri Astorino

Dr. John Cussen

Dr. Michael Engdahl

Dr. Matthew Foradori

Dr. Gerald Hoffman

Dr. Michael Skelly

Dr. John Ziegler

PROMOTION - NON-FACULTY

Albert, Ms. Jessica, from Assistant Director for Transfer Evaluations to Associate Registrar, at \$55,961.00 effective June 11, 2018.

Hull, Ms. Cindy, from Stock Clerk 2 to Stock Clerk 3, Facilities, at \$47,981.00 effective June 2, 2018.

Loveland, Mr. Christopher, from Information Technology Generalist 1 to Information Technology Generalist 2, Information Technology Services, at \$59,932.00 effective July 7, 2018.

White, Ms. Katelyn D., from Admissions Recruiter to Assistant Director for Transfer Evaluations, Admissions, at \$48,118.00 effective July 21, 2018.

**Edinboro University Council of Trustees
Personnel transactions since April 26, 2018**

TENURE – FALL 2018

Name

Baker, Dr. Melanie
Conti, Dr. Joseph
Dexter, Dr. John
Galante, Mr. Jeremy
Jiang, Dr. Jingze
Koehler, Dr. William
Krival, Dr. Catherine
Lindeman, Dr. Karen
Morrison, Dr. Michael
Proulx, Ms. Suzanne
Raymond, Dr. Ronald
Webber, Dr. Kristin

Department

Mathematics & Computer Science
Criminal Justice, Anthropology, and Forensic Studies
Business & Economics
Art
Business & Economics
Social Work
Communication Sciences & Disorders
Early Childhood & Reading
Business & Economics
Art
Communications, Journalism & Media
Early Childhood & Reading



Contracts & Purchases

April 2018

**Council of Trustees Meeting
July 24, 2018**

**COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY - REPORT OF CONTRACTS FROM 4/01/18 TO 4/30/18**

Contractor's Name	Cost Center Name	Description	Funding Source	Expense Category	Amount
Culligan Water	Residence Hall - Maint & Cust	Remove/Dispose of Culligan MVP Controllers	Housing Funds	Contracted Repairs	\$ 6,952.00
SuperFanU Inc	Athletic Scholarship Administration	Provide Design/ Development of 2018-2019 Edinboro University Fan Rewards Program	Scholarship Funds	Other Athletic Related Services	3,000.00
KbPort LLC	Phillips Trust Grant- Audio/Visual Equip	Provide Equipment/Install FusionHD Recording System in Nursing Simulation Lab	Restricted Grant/Contract - Local	Media Equipment (noncapital)	56,325.96
Johnson Controls Inc	Deferred Maint - Butterfield Hall	Furnish/Replace Andover Boiler Controller	Other E & G Funds	Contracted Maint - Bldgs & Grounds	9,625.00
Sthira Sukham Yoga LLC	Continuing Education	Instruction of Continuing Education "Safely Experiencing Being in the Present: Incorporating Trauma Sensitive Yoga (TSY) into Social Work with Clients"	Special Programs	Speaker Fees	400.00
Whitlock Corp	Various	Multimedia Classroom System and A/V Equipment Installation	Various	Various	500,000.00
Steris Corp	Biology and Health Sciences	Maintenance Agreement for LAB250 Sterilizer	General Funds	Contracted Repairs	4,552.07

**COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY - REPORT OF CONTRACTS FROM 4/01/18 TO 4/30/18**

Contractor's Name	Cost Center Name	Description	Funding Source	Expense Category	Amount
Whiteboard Communications LLC	Admissions	Student Search/ Recruitment Services	General Funds	Technical Consultants	118,950.00
Wendy Lynn Maruyama	Visiting Artist-VASE	Visiting Artist	Special Programs	Speaker Fees	3,000.00
Amber Shay Nicholson	PPA:ChamberPlayers (Carnival of the Animals)	Visiting Artist Pianist to Present "Shakespeare's Love and Laughs"	Restricted Grant/Contract - State	Specialized Services	400.00
Robert Sadowski	Music Department	Tune/Repair Pianos	General Funds	Contracted Repairs	3,500.00
Jean E Snyder	Music Department	Guest Speaker to Present "From the Spirituals to the Gospels"	General Funds	Speaker Fees	0.00
				TOTAL	\$ 706,705.03

COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY-REPORT OF PURCHASE ORDERS OVER \$10,000 FROM 4/01/18 TO 4/30/18

VENDOR-NAME	VENDOR-ADDRESS	DESCRIPTION	PO NUMBER	PO AMOUNT
CDW Government LLC	200 N Milwaukee Ave Vernon Hills IL 60061	Information Technology Services Dropbox for Business User Licenses	4500559525	\$ 26,369.40
Volt Management Corp	Lockbox 53102 Los Angeles CA 90074-3102	President's Office Temporary Employee Services	4500559651	16,236.00
Allied Fire Protection Systems Inc	1885 Lyndon Blvd Falconer NY 14733	Highlands 2, 3 & 8 Sprinkler Repairs	4500559657	10,592.86
Clark Hill PLC	PO Box 3760 Pittsburgh PA 15230	Finance & Administration Title VII Matters & Title IX Audit Services	4500559660	46,143.87
Indiana University of PA	920 Grant St Indiana PA 15701	Information Technology Services Academic Data Warehouse	4500559937	127,500.00
Mongoose Research Inc	6506 E Quaker St Ste 202 Orchard Park NY 14127	Information Technology Services Targeted Texting Solution	4500560391	19,999.00
Allied Fire Protection Systems Inc	1885 Lyndon Blvd Falconer NY 14733	Highlands 7 Sprinkler Replacement	4500560580	24,900.00
Greater Erie Community Action Committee	18 W 9th St Erie PA 16501	Pre-K Counts Grant Settlement Agreement & Release Payment to GECAC	4500560696	19,956.32
Waste Management Of Erie	1863 E 12th St Erie PA 16511	Facilities Annual Waste Removal	4500561092	80,000.00
			TOTAL	\$ 371,697.45



Contracts & Purchases

May 2018

**Council of Trustees Meeting
July 24, 2018**

COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY - REPORT OF CONTRACTS FROM 5/01/18 TO 5/31/18

Contractor's Name	Cost Center Name	Description	Funding Source	Expense Category	Amount
DeSantis Solutions	Custodial/Plant	Furnish Labor/Material to Service Vendor Owned Chemical Dispensers	General Funds	Housekeeping Supplies	\$ 12,609.00
Trinity Door Systems Inc	Deferred Maint - University Center	Furnish/Install Two Sliding Automatic Doors at Pogue Student Center	Student Center Fund	Contracted Maint - Bldgs & Grounds	14,587.00
Omnilert LLC	Fire and Safety	e2Campus Emergency Notification System	General Funds	Software License Fees	10,700.00
American Signal Corp	Fire and Safety	Preventative Maintenance on Two Electronic Sirens	General Funds	Preventative Maintenance	3,245.00
Allegheny Industrial Systems	Health Center	Calibrate Patient Scales in Ghering	Contracted Maint - Office Equip	General Funds	125.01
Considine Biebel & Co	Deferred Maint - Inst for Human Ser	Remove/Furnish/Install Soffit Panels at Human Services	Other E & G Funds	Contracted Maint - Bldgs & Grounds	12,500.00
McCarl's Services Inc	Highlands Buildings 1-4 Maint	Remove Trane Heat Pump/ Install Newly Serviced Spare Unit in Highlands 1	Self-Supported Funds	Contracted Maint - Bldgs & Grounds	3,532.00
Outland Studios LLC	University Diversity Council (UDC)	Alumnus Artist to Present "Painting with a Purpose"	General Funds	Specialized Services	500.00

COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY - REPORT OF CONTRACTS FROM 5/01/18 TO 5/31/18

Contractor's Name	Cost Center Name	Description	Funding Source	Expense Category	Amount
Paskill Stapleton & Lord	Admissions	Keynote Speaker to Present "Smart - Sales Management and Academic Recruitment Training"	General Funds	Consulting Services	6,350.00
Better World Books	Library - Acquisitions	Book Reseller Service	General Funds	Library Books (Print)	-
Anderson Coach & Travel	EF Programs	Bus Transportation to Pittsburgh Airport for Germany Study Abroad Program	Self-Supported Funds	International Travel	2,223.77
Harland Technology Service a Division of Scantron	Center for Faculty Excellence	On-site Equipment Maintenance	General Funds	Software Maintenance	3,098.00
Michele J Kretzing	OSD	Provide Sign Language Interpreting for Commencement	General Funds	Specialized Services	400.00
Kimberly Joy Morrow	Continuing Education	Workshop for Social Work Professionals Titled "Social Anxiety: Step by Step Techniques to Overcome Fear, Shyness and Social Phobia"	Special Programs	Speaker Fees	450.00
Denise Phillips	Continuing Education	Instruction of Nurse Aide Program	Special Programs	Speaker Fees	2,625.00
				TOTAL	\$ 45,748.78

COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY-REPORT OF PURCHASE ORDERS OVER \$10,000 FROM 5/01/18 TO 5/31/18

VENDOR-NAME	VENDOR-ADDRESS	DESCRIPTION	PO NUMBER	PO AMOUNT
Mayer Brothers Construction Co	1902 Cherry St Erie PA 16502	Campus Wide Asphalt Paving Repairs	3900009450	\$ 78,105.00
Erie Restoration Inc	5323 Woodside Dr Erie PA 16505	Highlands 8 Emergency Structural Repairs	4500561266	39,760.03
Harned Oil	PO Box 7 Conneaut Lake PA 16316	Facilities Gasoline & Diesel Fuel	4500561538	10,108.50
Council on Social Work Education	1701 Duke St Ste 200 Alexandria VA 22314	Social Work Annual Baccalaureate & Graduate Membership	4500561895	10,400.00
Frosch Your Travel Center Inc	414 South Mill Ave Ste 125 Tempe AZ 85281	Global Education Office Scotland Study Abroad Program	4500562080	16,235.00
Whitlock Corp	10671 William Penn Hwy Huntingdon PA 16652	Information Technology Services Classroom Technology Replacement Cycle	4500562127	17,941.97
Hurst Review Services Inc	127 S Railroad Ave Brookhaven MS 39601	Nursing Department State Board Testing Review	4500562165	12,900.00
Lasalle University	1900 W Olney Ave Philadelphia PA 19141	School of Education Urban Teachers Seminar	4500562562	11,807.04
CS Technologies Plus	2803 State Rt 257 Seneca PA 16346	Ross Hall Math & Computer Science Department Lab 136 Laptops	4500562600	54,808.00
Ellucian Support Inc	4 Country View Rd Malvern PA 19355-1408	Information Technology Services 3-Year Applications Manager by Automic Software Subscription	4500562847	111,905.40

COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY-REPORT OF PURCHASE ORDERS OVER \$10,000 FROM 5/01/18 TO 5/31/18

VENDOR-NAME	VENDOR-ADDRESS	DESCRIPTION	PO NUMBER	PO AMOUNT
AEC Group Inc	3000 Montour Church Rd Oakdale PA 15071	Information Technology Services Core Network Switches & Accessories	4500563251	199,879.09
Desantis Solutions	100 Mead Ave Meadville PA 16335-3529	Facilities Annual Paper Towel Supply	4500563617	13,818.00
Desantis Solutions	100 Mead Ave Meadville PA 16335-3529	Facilities Annual Bath Tissue Supply	4500563628	20,100.00
Ricoh USA Inc	70 Valley Stream Pkwy Malvern GA 19355	Biology Geosciences Chemistry Physics Department 5-Year Copier Lease	4500563629	17,400.00
BSN Sports LLC	PO Box 660176 Dallas TX 75266-0176	Athletics Football Equipment	4500563836	26,348.59
AASCU-Penson	1307 New York Ave NW Washington DC 20005-4701	Office of the President Annual Membership Dues	4500564135	11,367.00
Amark Environmental LLC	PO Box 9565 Erie PA 16505	Doucette Hall Ground Floor Corridor Asbestos Abatement	4500564285	11,587.60
AEC Group Inc	3000 Montour Church Rd Oakdale PA 15071	Information Technology Services Annual Highlands WiFi Support	4500564567	24,289.00
Middle States Commission on Higher Ed on Colleges and Schools Inc	3624 Market St 2nd Fl W Philadelphia PA 19104-2680	Office of the President Annual Membership Dues	4500564573	12,816.00
			TOTAL	\$ 701,576.22



Contracts & Purchases

June 2018

**Council of Trustees Meeting
July 24, 2018**

**COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY - REPORT OF CONTRACTS FROM 6/01/18 TO 6/30/18**

Contractor's Name	Cost Center Name	Description	Funding Source	Expense Category	Amount
E2 Gordon Stowe	Leader Clinic	Calibration of Audiometers per ANDI Standards	General Funds	Contracted Repairs	1,100.00
Fireline Group	Various	Fire Equipment Service	Various	Preventative Maintenance	8,200.00
Leader Graphics	University Advancement	Furnish/Install Graphics at the Alumni House	General Funds	Graphics Services, Contracted	2,120.00
McCarl's Services Inc	Highlands Buildings 1-4 Maintenance	Remove Trane Pump/ Install Newly Serviced Spare in Highlands 3	Self-Supported Funds	Contracted Repairs	3,532.00
Northwest Classroom Captioning LLC	OSD	C.A.R.T. Services for Hearing Impaired	General Funds	Specialized Services	\$ 27,000.00
Northwest Restoration Inc	Various	Furnish Labor/Material/Equipment for Masonry Restoration	Housing Funds	Contracted Maint - Bldgs & Grounds	11,000.00
Otis Elevator	Shops/Plant	Annual Elevator Maintenance	General Funds	Contracted Maint - Bldgs & Grounds	81,139.20
Rabe Environmental Systems Inc	Shops/Plant	Quarterly Preventative Maintenance on Liebert System in Ross Hall	General Funds	Contracted Maint - Bldgs & Grounds	7,744.00
Russell Upholstery Co	Food Service-Maintenance & Custod	Provide Labor/Material to Recover Furniture in Pogue/Ross	Dining Hall Funds	Contracted Repairs	3,471.00
Slayton Family LLC	Porreco Campus	Food Truck Vendor to Provide Food Service at Porreco Summer Movie	General Funds	Other Food Supplies	-

**COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY - REPORT OF CONTRACTS FROM 6/01/18 TO 6/30/18**

Contractor's Name	Cost Center Name	Description	Funding Source	Expense Category	Amount
Tamalea Loucks	Purchasing & Contracts	Auctioneer Services	General Funds	Other Professional Services	-
Yardmaster of PA LLC	Grounds Maintenance	Snow Removal Services	General Funds	Contracted Maint - Bldgs & Grounds	50,000.00
				TOTAL	\$ 195,306.20

COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY-REPORT OF PURCHASE ORDERS OVER \$10,000 FROM 6/01/18 TO 6/30/18

VENDOR-NAME	VENDOR-ADDRESS	DESCRIPTION	PO NUMBER	PO AMOUNT
Central Poly Corporation	2400 Bedle Pl Linden NJ 07036	Facilities Annual Trash Can Liner Supply	4500566103	20,293.00
College Board	11955 Democracy Dr Reston VA 20190-5662	Admissions Student Search Names	4500567717	10,000.00
Education Dynamics LLC	5 Marine View Plaza Ste 212 Hoboken NJ 07030	Graduate Studies GradSchools.com Online Clicks	4500566020	18,000.00
ePlus Technology Inc	130 Futura Dr Pottstown PA 19464	Information Technology Services Annual Smartnet WiFi	4500568250	32,454.80
EUSGA	Frank G. Pogue Student Center Edinboro PA 16444	Athletics Student-Athlete Insurance	4500564843	20,000.00
Harned Oil	PO Box 7 Conneaut Lake PA 16316	Facilities Gasoline & Diesel Fuel	4500568255	10,188.00
Hobsons Inc	50 E-Business Way Cincinnati OH 45241	Admissions Student Search Tool	4500568341	19,332.00
Johnson Controls Inc	4837 Pittsburgh Ave Erie PA 16509	Facilities Three-Year Metasys Systems Preventative Maintenance Services	4500567756	341,880.00
Medco Sports Medicine	500 Fillmore Ave Tonawanda NY 14150	Athletics Annual Medical Supplies	4500567837	11,045.13
Meltwater News US Inc	225 Bush St Ste 1000 San Francisco CA 94104	Marketing & Communications Annual News & Social Media Subscription	4500565197	12,000.00

COUNCIL OF TRUSTEES
EDINBORO UNIVERSITY-REPORT OF PURCHASE ORDERS OVER \$10,000 FROM 6/01/18 TO 6/30/18

VENDOR-NAME	VENDOR-ADDRESS	DESCRIPTION	PO NUMBER	PO AMOUNT
NCS Pearson Inc	1313 Lone Oak Rd Eagan MN 55121-1334	Academic Success Center Smarthinking Online Tutoring Services	4500568338	26,000.00
Oracle America Inc	500 Oracle Pkwy MS OPL 5 Redwood Shores CA 94065	Information Technology Services Annual Software Update License & Support	4500566790	161,553.62
Presidio Networked Solutions Inc	1001 Ardmore Blvd Ste 101 Pittsburgh PA 15221	Information Technology Services Annual Con-SmartNet Maintenance Renewal	4500565476	56,009.56
Rabe Environmental Systems Inc	2300 W 23rd St Erie PA 16506	Cooper Hall Rooftop Broken Coil Repairs	4500568257	12,425.95
Sun Management	2000 N 14th St Ste 540 Arlington VA 22201	Information Technology Services Annual Firewall Maintenance	4500564834	\$ 53,452.00
USPS/CMRS-POC	P O Box 7247-0217 Philadelphia PA 19170-0217	Facilities Postage	4500568236	30,000.00
Xerox Corporation	651 E Park Dr Ste 200 Harrisburg PA 17111	College of Arts, Humanities and Social Sciences 5-Year Copier Lease	4500568096	14,207.51
Yardmaster of PA LLC	2305 Manchester Rd Erie PA 16506	Zafirovski Dome Annual Snow Removal	4500566351	20,000.00
YouVisit LLC	20533 Biscayne Blvd Ste 1322 Aventura FL33180	Marketing & Communications Three Year Virtual Tour Subscription	4500568012	58,434.00
			TOTAL	\$ 927,275.57